# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

## WASHINGTON, D.C. 20549 SCHEDULE 14A INFORMATION

## Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.)

Filed by the Registrant x

Filed by a party other than the Registrant o

Check the appropriate box:

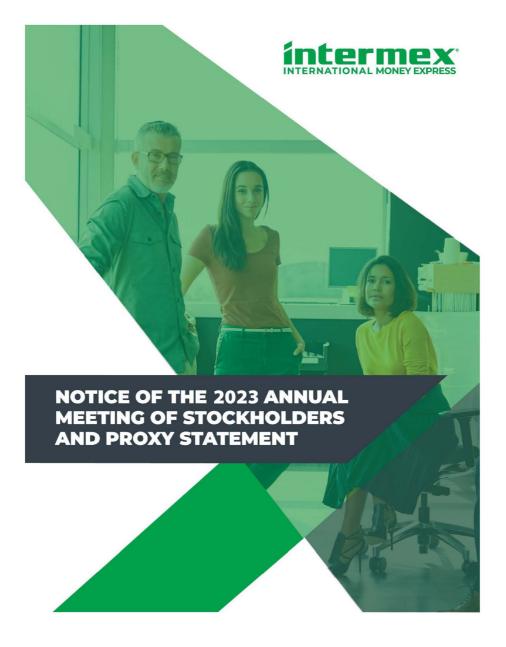
- o Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- x Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material Under §240.14a-12

# INTERNATIONAL MONEY EXPRESS, INC.

# (Name of Registrant as Specified in its Charter)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- o Fee paid previously with preliminary materials.
- o Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11





# NOTICE OF THE 2023 ANNUAL MEETING OF STOCKHOLDERS

# TO BE HELD ON JUNE 23, 2023

May 1, 2023

## **Dear Fellow Stockholders:**

We are pleased to inform you that our 2023 Annual Meeting of Stockholders (the "2023 Annual Meeting") will be held on Friday, June 23, 2023, at 11:00 a.m., Eastern Time, at the Miami Marriott Dadeland, 9090 S. Dadeland Blvd., Miami, FL 33156.

The agenda of the 2023 Annual Meeting will be the following items of business, which are more fully described in this proxy statement:

Ag	enda Item	Board Vote Recommendation	
1	To elect two Class II directors to serve for a term of three years or until their respective successors are duly elected and qualified.	"FOR"	
2	To ratify the appointment of BDO USA, LLP as Intermex's independent registered public accounting firm for the fiscal year ending December 31, 2023.	"FOR"	
3	Approval of a non-binding advisory resolution regarding the compensation of our named executive officers.	"FOR"	
4	A non-binding advisory resolution regarding the frequency of the vote regarding the compensation of our named executive officers.	"1 YEAR"	
5	Such other business as may properly be brought before the 2023 Annual Meeting, and at any adjournments or postponements of the 2023 Annual Meeting.	NOT APPLICABLE	

All stockholders as of the close of business on April 25, 2023, our record date, are cordially invited to attend the 2023 Annual Meeting in person. Please read this proxy statement carefully to ensure that you have proper evidence of stock ownership as of April 25, 2023, as we will not be able to accommodate guests without such evidence at the 2023 Annual Meeting.

Stockholders of record at the close of business on April 25, 2023 will receive our proxy materials. Beneficial owners of our common stock at the close of business on April 25, 2023 will receive these proxy materials on behalf of their brokers, banks or other intermediaries through which they hold shares. These proxy materials are being distributed to you on or about May 1, 2023.

Your vote is very important. Whether or not you plan to attend or participate in the 2023 Annual Meeting, we encourage you to read the proxy statement and vote as soon as possible. For specific instructions on how to vote your shares, please refer to the section entitled "Questions and Answers About the 2023 Annual Meeting and Procedural Matters" and the instructions on the enclosed proxy card or the proxy materials you receive from your broker, bank or other intermediary.

Thank you for your ongoing support of Intermex.

By Order of the Board of Directors,

FN). Alla

Robert Lisy Chairman, Chief Executive Officer and President

# **PROXY STATEMENT**

## FOR THE 2023 ANNUAL MEETING OF STOCKHOLDERS

## TABLE OF CONTENTS

	Page
NOTICE OF INTERNET AVAILABILITY OF PROXY MATERIALS	1
QUESTIONS AND ANSWERS ABOUT THE 2023 ANNUAL MEETING AND PROCEDURAL MATTERS	2
PROPOSAL ONE - ELECTION OF TWO CLASS II DIRECTORS	11
ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) INFORMATION	17
ESG HIGHLIGHTS	17
CORPORATE GOVERNANCE	20
DIRECTOR INDEPENDENCE	20
BOARD, COMMITTEE AND ANNUAL MEETING ATTENDANCE	20
COMMITTEES OF THE BOARD OF DIRECTORS	20
GUIDELINES FOR SELECTING DIRECTOR NOMINEES	22
COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION	23
BOARD LEADERSHIP STRUCTURE AND BOARD ROLE IN RISK OVERSIGHT	23
CODE OF BUSINESS CONDUCT AND ETHICS	24
ANTI-HEDGING AND ANTI-PLEDGING POLICY	24
CORPORATE GOVERNANCE GUIDELINES	24
CONTACTING THE BOARD OF DIRECTORS	25
EXECUTIVE OFFICERS	26
COMPENSATION DISCUSSION AND ANALYSIS	28
OVERVIEW OF THE COMPENSATION PROGRAM	29
PRIMARY COMPONENTS OF OUR EXECUTIVE COMPENSATION FOR 2022	32
COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION	40

NAMED EXECUTIVE OFFICER COMPENSATION	40
SUMMARY COMPENSATION TABLE	41
2022 GRANTS OF PLAN-BASED AWARDS TABLE	43
OUTSTANDING EQUITY AWARDS AT END OF FISCAL YEAR 2022	44
OPTION EXERCISES AND STOCK VESTED FOR 2022 TABLE	45
EMPLOYMENT AGREEMENTS	45
POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL	48
2022 PAY VERSUS PERFORMANCE	53
DIRECTOR COMPENSATION	58
OVERVIEW	58
STOCK OWNERSHIP AND RETENTION POLICY	59
DIRECTOR COMPENSATION TABLE FOR FISCAL YEAR 2022	59
PROPOSAL TWO - RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	60
PROPOSAL THREE - APPROVAL OF A NON-BINDING ADVISORY RESOLUTION REGARDING THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS	62
PROPOSAL FOUR - A NON-BINDING ADVISORY RESOLUTION REGARDING THE FREQUENCY OF THE VOTE REGARDING THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS	62
CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS	64
REVIEW OF RELATED PARTY TRANSACTIONS	64
CERTAIN RELATED PARTY TRANSACTIONS	64
OWNERSHIP OF SECURITIES	65
SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT	65
DELINQUENT SECTION 16(A) REPORTS	67
AUDIT COMMITTEE REPORT	68
OTHER MATTERS	69



## **INTERNATIONAL MONEY EXPRESS, INC.** 9480 S. Dixie Highway Miami, Florida 33156

# **PROXY STATEMENT FOR THE 2023 ANNUAL MEETING OF STOCKHOLDERS**

# NOTICE OF INTERNET AVAILABILITY OF PROXY MATERIALS

In accordance with the rules of the SEC, we are furnishing our proxy materials, including this proxy statement and our 2022 Annual Report included on Form 10-K, to our stockholders via the Internet. During the week of May 1, 2023, we will mail to certain of our stockholders a Notice of Internet Availability of Proxy Materials (the "Notice of Internet Availability") that contains instructions on how to access our proxy materials on the Internet and how to vote. Other stockholders, in accordance with their prior requests, will receive an email with instructions on how to access our proxy materials and vote, or will be mailed paper copies of our proxy materials and a proxy card or voting form. Stockholders may request to receive all future proxy materials in printed form by mail or electronically by email by following the instructions contained in the Notice of Internet Availability.

## IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS

## FOR THE STOCKHOLDER MEETING TO BE HELD ON JUNE 23, 2023

The 2023 Proxy Statement and 2022 Annual Report to Stockholders are available online at:

- https://www.proxyvote.com; and
- https://investors.intermexonline.com/investor-relations.





# QUESTIONS AND ANSWERS ABOUT THE 2023 ANNUAL MEETING AND PROCEDURAL MATTERS

### Q: Why am I receiving these proxy materials?

A: The Board of Directors (the "Board" or "Board of Directors") of International Money Express, Inc. (the "Company," "Intermex," "we," "us" or "our") is providing to you these proxy materials. We are doing this in order to solicit voting proxies for use at the Intermex's 2023 Annual Meeting of Stockholders (the "2023 Annual Meeting"), to be held on Friday, June 23, 2023, at 11:00 a.m., Eastern Time, and at any adjournment or postponement thereof. If you are a stockholder of record and you submit your proxy to us, you direct certain of our officers to vote your shares of Intermex common stock in accordance with the voting instructions in your proxy. If you are a beneficial owner and you follow the voting instructions provided in the notice you receive from your broker, bank or other intermediary, you direct such organization to vote your shares in accordance with your instructions. These proxy materials are being distributed to you on or about May 1, 2023. As a stockholder, you are invited to attend the 2023 Annual Meeting and we request that you vote on the proposals described in this proxy statement. The proxy materials are also available at https://www.proxyvote.com.

#### Q: Can I attend the 2023 Annual Meeting?

A: You may attend the 2023 Annual Meeting if, on April 25, 2023 (the "Record Date"), you were a stockholder of record or a beneficial owner. If you attend the meeting in person, you will be asked to show photo identification and the following:

- If you are a stockholder of record, your paper proxy card; or
- If you are a beneficial owner, the proxy materials you received from your broker, bank or other intermediary, or a printed statement from such organization or online access to your brokerage or other account, showing your stock ownership on the Record Date.

We will not be able to accommodate guests without proper evidence of stock ownership as of the Record Date at the 2023 Annual Meeting, including guests of our stockholders. The meeting will begin promptly at 11:00 a.m., Eastern Time and you should leave ample time for the check-in procedures.

#### Q: Where is the 2023 Annual Meeting?

A: The 2023 Annual Meeting will be held at the Miami Marriott Dadeland, 9090 S. Dadeland Blvd., Miami, FL 33156. Stockholders may request directions to the 2023 Annual Meeting by calling (305) 671-8000 or by visiting https://investors.intermexonline.com/investor-relations.

## Q: Who is entitled to vote at the 2023 Annual Meeting?

A: You may vote your shares of Intermex common stock if you owned your shares at the close of business on the Record Date. You may cast one vote for each share of common stock held by you as of the Record Date on all matters presented. See the questions entitled "How can I vote my shares in person at the 2023 Annual Meeting?" and "How can I vote my shares without attending the 2023 Annual Meeting?" below for additional details.

As of the Record Date, holders of common stock were eligible to cast an aggregate of 36,418,273 votes at the 2023 Annual Meeting.





## Q: What is the difference between holding shares as a stockholder of record or as a beneficial owner?

A: You are the "stockholder of record" of any shares that are registered directly in your name with Intermex's transfer agent, Continental Stock Transfer & Trust Company. We have sent the proxy materials directly to you if you are a stockholder of record. As a stockholder of record, you may grant your voting proxy directly to Intermex or to a third party, or vote in person at the 2023 Annual Meeting or by using any of the voting methods described below in the question titled "How can I vote my shares without attending the 2023 Annual Meeting?"

You are the "beneficial owner" of any shares (which are considered to be held in "street name") that are held on your behalf by a brokerage account or by a bank or another intermediary that is the stockholder of record for those shares. If you are a beneficial owner, you did not receive proxy materials directly from Intermex, but your broker, bank or other intermediary forwarded you proxy materials together with voting instructions for directing that organization how to vote your shares. You may also attend the 2023 Annual Meeting, but because a beneficial owner is not a stockholder of record, you may not vote in person at the 2023 Annual Meeting unless you obtain a "legal proxy" from the organization that holds your shares, giving you the right to vote the shares at the 2023 Annual Meeting.

#### Q: How can I vote my shares in person at the 2023 Annual Meeting?

A: You may vote shares for which you are the stockholder of record in person at the 2023 Annual Meeting. You may vote shares you hold beneficially in street name in person at the 2023 Annual Meeting only if you obtain a "legal proxy" from the broker, bank or other intermediary that holds your shares, giving you the right to vote the shares. Even if you plan to attend the 2023 Annual Meeting, we recommend that you also direct the voting of your shares as described below in the question titled "How can I vote my shares without attending the 2023 Annual Meeting?" so that your vote will be counted even if you later decide not to attend the 2023 Annual Meeting.

## O: How can I vote my shares without attending the 2023 Annual Meeting?

A: Whether you hold shares as a stockholder of record or a beneficial owner, you may direct how your shares are voted without attending the 2023 Annual Meeting by the following means:

By Internet - If you received a Notice of Internet Availability by mail, you can submit your proxy or voting instructions (1) over the Internet by following the instructions provided in the Notice of Internet Availability. If you received a Notice of Internet Availability or proxy materials by email, you may submit your proxy or voting instructions over the Internet by following the instructions included in the email. If you received a printed set of the proxy materials by mail, including a paper copy of the proxy card or voting instruction form, you may submit your proxy or voting instructions over the Internet by following the instructions on the proxy card or voting instruction form.

By mail - Complete, sign and date the proxy card where indicated and return it in the prepaid envelope included with the (2) proxy card. Proxy cards submitted by mail must be received by the time of the meeting in order for your shares to be voted. If you are a beneficial owner of shares held in street name, you may vote by mail by completing, signing and dating the voting instructions in the notice provided by your broker, bank or other intermediary and mailing it in the accompanying pre-addressed envelope.





(3) By telephone - If you are a stockholder of record, you can submit your proxy by calling the telephone number specified on the paper copy of the proxy card you received if you received a printed set of the proxy materials. You must have the control number that appears on your proxy card available when submitting your proxy over the telephone. Most stockholders who hold their shares in street name may submit voting instructions by calling the number specified on the paper copy of the voting instruction form provided by their bank, broker, or other intermediary.

If your control number is not recognized, please refer to your proxy card or voting instruction form for specific voting instructions.

## Q: How many shares must be present or represented to conduct business at the 2023 Annual Meeting?

A: The stockholders of record of a majority of the shares entitled to vote at the 2023 Annual Meeting must either (1) be present in person at the 2023 Annual Meeting or (2) have properly submitted a proxy in order to constitute a quorum at the 2023 Annual Meeting.

Under the General Corporation Law of the State of Delaware, abstentions and broker "non-votes" are counted as present and entitled to vote, and therefore are included for the purposes of determining whether a quorum is present at the 2023 Annual Meeting. A broker "non-vote" occurs when an organization that is the stockholder of record that holds shares for a beneficial owner and that is otherwise counted as present or represented by proxy does not vote on a particular proposal because that organization does not have discretionary voting power under applicable regulations to vote on that item and has not received specific voting instructions from the beneficial owner.

## Q: What proposals will be voted on at the 2023 Annual Meeting?

A: The proposals scheduled to be voted on at the 2023 Annual Meeting are:

- The election of the two Class II directors listed in this proxy statement to serve for a term of three years or until their respective successors are duly elected and qualified;
- The ratification of the appointment of BDO USA, LLP as Intermex's independent registered public accounting firm for the fiscal year ending December 31, 2023;
- Approval of a non-binding advisory resolution regarding the compensation of our named executive officers;
- A non-binding advisory resolution regarding the frequency of the vote regarding the compensation of our named executive officers; and
- Such other business as may properly be brought before the 2023 Annual Meeting, and at any adjournments or postponements of the 2023 Annual Meeting.





### Q: What is the voting requirement to approve each of the proposals?

A:

Proposal		Broker Discretionary Voting Allowed
Proposal One - Election of Two Class II directors	Plurality of the Shares Cast in Respect of the Shares Entitled to Vote on the Election of Directors and Present in Person or Represented by Proxy	No
Proposal Two - Ratification of the appointment of independent registered public accounting firm	Majority of the Voting Power of the Shares Entitled to Vote on the Subject Matter and Present in Person or Represented by Proxy	Yes
Proposal Three - Approval of a non-binding advisory resolution regarding the compensation of our named executive officers	Majority of the Voting Power of the Shares Entitled to Vote on the Subject Matter and Present in Person or Represented by Proxy	No
Proposal Four - A non-binding advisory resolution regarding the frequency of the vote regarding the compensation of our named executive officers	Plurality of the Shares Cast in Respect of the Shares Entitled to Vote and Present in Person or Represented by Proxy	No

## Q: How are votes counted?

A: All shares entitled to vote and that are voted in person at the 2023 Annual Meeting will be counted, and all shares represented by properly executed and unrevoked proxies received prior to the 2023 Annual Meeting will be voted at the 2023 Annual Meeting as indicated in such proxies. You may vote "FOR" or "WITHHOLD" on each or all of the nominees for election as director (Proposal One), "FOR," "AGAINST" or "ABSTAIN" on Proposal Two and Proposal Three and "1 YEAR," "2 YEARS," "3 YEARS" or "ABSTAIN" on Proposal Four.

With respect to Proposal One, Intermex's bylaws provide that the affirmative vote of a plurality of the shares cast with respect to the shares entitled to vote and present in person or represented by proxy at the meeting of stockholders is required to elect a director, which means that the two nominees who receive the most affirmative votes will be elected to the Board of Directors. "Withhold" votes with respect to any director nominee do not count as votes cast and have no effect on the vote. Broker non-votes are not considered a "vote cast," and will have no effect on the vote for Proposal One.

With respect to Proposal Two, the majority of the shares entitled to vote and present in person or represented by proxy is required to ratify the appointment of the independent registered public accounting firm. Abstentions with respect to Proposal Two will be considered entitled to vote and





present and will have the same effect as a vote against such proposal. Because a broker, bank or other intermediary holding shares for a beneficial owner has discretion to vote on Proposal Two, broker non-votes will be counted for quorum purposes as discussed below.

With respect to Proposal Three, the majority of the shares entitled to vote and present in person or represented by proxy is required to approve of a non-binding advisory resolution regarding the compensation of our named executive officers. Abstentions with respect to Proposal Three will be considered entitled to vote and present and will have the same effect as a vote against such proposal.

With respect to Proposal Four, a plurality of shares cast with respect to the shares entitled to vote and present in person or represented by proxy at the meeting of stockholders is required to select the frequency of the vote regarding the compensation of our named executive officers, which means the choice (every year, 2 years or 3 years) that receives the most votes. Abstentions with respect to Proposal Four will be considered entitled to vote and present.

# Q: What is the effect of not casting a vote or if I submit a proxy but do not specify how my shares are to be voted?

A: If you are the stockholder of record and you do not vote by proxy card or in person at the 2023 Annual Meeting, your shares will not be voted at the 2023 Annual Meeting. If you submit a proxy, but you do not provide voting instructions, your shares will be voted as recommended by the Board of Directors.

If you are a beneficial owner and you do not provide the organization that is the stockholder of record for your shares with voting instructions, the organization will determine if it has the discretionary authority to vote on the particular matter. Under applicable regulations, brokers and other intermediaries have the discretion to vote on "routine" matters, such as Proposal Two, but do not have discretion to vote on non-routine matters, such as Proposal One, Proposal Three or Proposal Four. Therefore, if you do not provide voting instructions to that organization, it may vote your shares only on Proposal Two and any other routine matters properly presented for a vote at the 2023 Annual Meeting.

## Q: What is the effect of a broker non-vote?

A: An organization that holds shares of Intermex's common stock for a beneficial owner will have the discretion to vote on routine proposals, such as Proposal Two, if it has not received voting instructions from the beneficial owner at least ten days prior to the 2023 Annual Meeting. A broker non-vote occurs when a broker, bank or other intermediary that is otherwise counted as present or represented by proxy does not receive voting instructions from the beneficial owner and does not have the discretion to vote the shares. A broker non-vote will be counted for purposes of calculating whether a quorum is present at the 2023 Annual Meeting, but will not be counted for purposes of determining the number of votes present in person or represented by proxy and entitled to vote with respect to a particular proposal as to which that broker non-vote occurs. Thus, a broker non-vote will impact our ability to obtain a quorum for the 2023 Annual Meeting but will not otherwise affect the outcome of the votes on Proposal One, Proposal Two, Proposal Three or Proposal Four.





#### **Q:** How does the Board of Directors recommend that I vote?

A: The Board of Directors recommends that you vote your shares:

- "FOR" the two nominees for election as Class II directors (Proposal One);
- "FOR" the ratification of the appointment of BDO USA, LLP as Intermex's independent registered public accounting firm for the fiscal year ending December 31, 2023 (Proposal Two);
- "FOR" approval of a non-binding advisory resolution regarding the compensation of our named executive officers (Proposal Three);
- "1 YEAR" for a non-binding advisory resolution regarding the frequency of the vote regarding the compensation of our named executive officers (Proposal Four).

## Q: What happens if additional matters are presented at the 2023 Annual Meeting?

A. If any other matters are properly presented for consideration at the 2023 Annual Meeting, including, among other things, consideration of a motion to adjourn the 2023 Annual Meeting to another time or place, the persons named as proxy holders, Robert Lisy and Andras Bende, or any of them, will have discretion to vote the proxies held by him/them on those matters in accordance with his/their best judgment. Intermex does not currently anticipate that any other matters will be raised at the 2023 Annual Meeting.

### Q: Can I change my vote after I have voted?

A: If you are the stockholder of record, you may change your vote and revoke a proxy given pursuant to this solicitation at any time prior to its exercise by (1) submitting a new proxy bearing a later date (which automatically revokes the earlier proxy) using any of the applicable voting methods described above in the question titled "How can I vote my shares without attending the 2023 Annual Meeting?", (2) providing a written notice of revocation to Intermex's Corporate Secretary at International Money Express, Inc., 9480 S. Dixie Highway, Miami, Florida 33156, prior to your shares being voted, or (3) attending the 2023 Annual Meeting and voting in person, which will supersede any proxy previously submitted by you. However, merely attending or participating in the meeting will not cause your previously granted proxy to be revoked unless you specifically request it.

If you are a beneficial owner of shares held in street name, you may generally change your vote by (1) submitting new voting instructions to your broker, bank or other intermediary or (2) if you have obtained a legal proxy from the organization that holds your shares giving you the right to vote your shares, by attending the 2023 Annual Meeting and voting in person. However, please consult that organization for any specific rules it may have regarding your ability to change your voting instructions. See also the information described above in the question titled "How can I vote my shares without attending the 2023 Annual Meeting?".

#### Q: What should I do if I receive more than one set of proxy materials?

A: You may receive more than one set of proxy materials, including multiple copies of proxy cards or voting instruction cards. For example, if you are a beneficial owner with shares in more than one brokerage account, you may receive a separate notice or voting instruction card for each brokerage





account in which you hold shares. If you are a stockholder of record and your shares are registered in more than one name, you will receive more than one set of proxy materials. Please complete, sign, date and return each Intermex proxy card or voting instruction card that you receive, and/or follow the voting instructions on each notice you receive, to ensure that all your shares are voted.

## Q: Is my vote confidential?

A: Proxy instructions, ballots and voting tabulations that identify individual stockholders are handled in a manner that protects your voting privacy. Your vote will not be disclosed either within Intermex or to third parties, except: (1) as necessary for applicable legal requirements, (2) to allow for the tabulation and certification of the votes and (3) to facilitate a successful proxy solicitation. Occasionally, stockholders provide written comments on their proxy cards, which may be forwarded to Intermex management.

#### **Q: Who will serve as inspector of election?**

A: The inspector of election will be Broadridge Financial Solutions, Inc.

#### Q: Where can I find the voting results of the 2022 Annual Meeting?

A: We will publish final voting results in our Current Report on Form 8-K, which will be filed with the U.S. Securities and Exchange Commission ("SEC") within four (4) business days of the 2023 Annual Meeting.

## Q: Who will bear the cost of soliciting votes for the 2023 Annual Meeting?

A: Intermex will pay the entire cost of preparing, assembling, printing, mailing and distributing these proxy materials and soliciting votes. We may reimburse brokerage firms, custodians, nominees, fiduciaries and other persons representing beneficial owners for their reasonable expenses in forwarding solicitation material to those beneficial owners. Our directors, officers and employees may also solicit proxies in person or by other means. These directors, officers and employees will not be additionally compensated but may be reimbursed for reasonable out-of-pocket expenses incurred in doing so.

Q: What is the deadline to propose actions for consideration at next year's annual meeting of stockholders or to nominate individuals to serve as directors?

A: You may submit proposals, including recommendations of director candidates, for consideration at future stockholder meetings.

For inclusion in Intermex's proxy materials - Stockholders may present proper proposals for inclusion in Intermex's proxy statement and for consideration at the next annual meeting of stockholders by submitting their proposals in writing to Intermex's Corporate Secretary in a timely manner. In order to be included in the proxy statement for the 2024 annual meeting of stockholders, stockholder proposals must be received by Intermex's Corporate Secretary no later than January 2, 2024, and must otherwise comply with the requirements of Rule 14a-8 of the Securities Exchange Act of 1934, as amended (the "Exchange Act").





**To be brought at annual meeting** - In addition, you can find in Intermex's bylaws an advance notice procedure for stockholders who wish to present certain matters, including nominations for the election of directors, at an annual meeting of stockholders.

In general, Intermex's bylaws provide that the Board of Directors will determine the business to be conducted at an annual meeting, including nominations for the election of directors, as specified in the Board of Directors' notice of meeting or as properly brought at the meeting by the Board of Directors. However, a stockholder may also present at an annual meeting any business, including nominations for the election of directors, specified in a written notice properly delivered to Intermex's Corporate Secretary within the Notice Period (as defined below), if the stockholder held shares at the time of the notice and the record date for the meeting. The notice must contain specified information about the proposed business or nominees and about the proponent stockholder. If a stockholder who has delivered such a notice does not appear to present his or her proposal at the meeting, Intermex shall not present the proposal for a vote.

The "Notice Period" is the period not less than 90 days nor more than 120 days prior to the one year anniversary of the date of the previous year's annual meeting of stockholders; provided, however, that in the event that the date of the annual meeting is advanced by more than 30 days, or delayed by more than 70 days, from the anniversary date of the previous year's meeting, or if no annual meeting was held in the preceding year, notice by the stockholder to be timely must be so delivered not earlier than the 120th day prior to such annual meeting and not later than the close of business on the later of the 90th day prior to such annual meeting is a result, the Notice Period for the 2024 annual meeting of stockholders will start on February 24, 2024 and end on March 25, 2024.

This is only a summary of the advance notice procedure. Complete details regarding all requirements that must be met are found in our bylaws. You can obtain a copy of the relevant bylaw provisions by writing to Intermex's Corporate Secretary at our principal executive offices at 9480 S. Dixie Highway, Miami, Florida 33156 or by accessing Intermex's filings on the SEC's website at www.sec.gov.

In addition to satisfying the foregoing advance notice requirements, to comply with the universal proxy rules under the Exchange Act, stockholders who intend to solicit proxies in support of director nominees other than the Company's nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act, including a statement that they will solicit the holders of shares representing at least 67% of the voting power of shares entitled to vote on the election of directors, including a statement that they will solicit the holders of shares representing at least 67% of shares representing at least 67% of the voting power of shares entitled to vote on the election of directors. Please note that the notice deadline under Rule 14a-19 is the same as the applicable Notice Period under the advance notice provisions of our bylaws described above.

All notices of proposals by stockholders, whether or not requested for inclusion in Intermex's proxy materials, should be sent to Intermex's Corporate Secretary at our principal executive offices.

## Q: How may I obtain a separate copy of the proxy materials?

A: The SEC has adopted rules that permit companies and intermediaries (e.g. brokers) to satisfy the delivery requirements for proxy materials with respect to two or more stockholders sharing the same address by delivering a single annual report, proxy statement or Notice of Internet Availability of Proxy Materials addressed to those stockholders. This process, which is commonly referred to as "householding," potentially means extra convenience for stockholders and cost savings for





companies. A single annual report and proxy statement will be delivered to multiple stockholders sharing an address unless contrary instructions have been received from the affected stockholders. Thus, if you are a stockholder of record and share an address with another stockholder of record, each stockholder may not receive a separate copy of the proxy materials. If at any time a stockholder no longer wishes to participate in "householding," such stockholder may request to receive separate or additional copies of the proxy materials by (1) notifying its broker or (2) calling our Investor Relations department at (305) 671-8005 or writing to International Money Express, Inc., 9480 S. Dixie Highway, Miami, Florida 33156, Attention: Investor Relations. Upon written or oral request of a stockholder at a shared address to which a single copy of this proxy statement and annual report was delivered, we will deliver promptly separate copies of these documents. Stockholders who share an address and receive multiple copies of the proxy materials can also request to receive a single copy by following the instructions above. The proxy materials are also available at https://www.proxyvote.com.

# Q: How may I obtain a copy of the Company's Annual Report on Form 10-K and other information about the Company?

A: Additional information regarding the Company appears in our Annual Report on Form 10-K for the year ended December 31, 2022, a copy of which, including the financial statements and schedules thereto, but not the exhibits, accompanies this proxy statement. In addition, such report and the other reports we file with the SEC are available, free of charge, through the Investor Relations section of our website at https://www.intermexonline.com. Copies of our Annual Report on Form 10-K for the year ended December 31, 2022, including the financial statements and schedules thereto (without exhibits or documents incorporated by reference therein), may be obtained without charge, by contacting the Corporate Secretary in writing at International Money Express, Inc., 9480 S. Dixie Highway, Miami, Florida 33156.

## Q: How do I obtain a list of Intermex's stockholders?

A: A list of stockholders of record as of the Record Date will be available for inspection at our corporate headquarters located at 9480 S. Dixie Highway, Miami, Florida 33156, during normal business hours during the 10-day period immediately prior to the 2023 Annual Meeting. The list of stockholders will also be available to stockholders at the 2023 Annual Meeting.

## **Q**: Who has paid for this proxy solicitation?

A: All expenses incurred about the solicitation of proxies, including the printing and mailing of this proxy statement should you request a printed copy of the proxy materials, will be borne by Intermex.

#### Q: Who can help answer my questions?

A: Please contact our Investor Relations department by calling (305) 671-8005 or by writing to International Money Express, Inc., 9480 S. Dixie Highway, Miami, Florida 33156, Attention: Investor Relations or investors@intermexonline.com.





# PROPOSAL ONE -ELECTION OF TWO CLASS II DIRECTORS

# General

Our Board of Directors currently consists of eight members who are divided into three classes with staggered three-year terms. Our bylaws permit our Board of Directors to establish by resolution the authorized number of directors, and nine directors are currently authorized. Any increase or decrease in the number of directors will be distributed among the three classes so that, as nearly as possible, each class will consist of an equal number of directors.

## **Nominees for Class II Directors**

Two candidates have been nominated for election as Class II directors at the 2023 Annual Meeting for a three-year term expiring in 2026. Upon recommendation of the Nominating and Corporate Governance Committee, the Board of Directors has nominated Debra Bradford and John Rincon for election as Class II directors. Biographical information about each of the nominees is contained in the following section. A discussion of the qualifications, attributes and skills of each nominee that led our Board of Directors and the Nominating and Corporate Governance Committee to the conclusion that he or she should continue to serve as a director follows each of the director and nominee biographies.

If you are a stockholder of record and you sign your proxy card but do not give instructions with respect to the voting of directors, your shares will be voted FOR the election of Mr. Rincon and Ms. Bradford. Each of Mr. Rincon and Ms. Bradford has accepted such nomination; however, in the event that a nominee is unable or declines to serve as a director at the time of the 2023 Annual Meeting, the proxies will be voted for any nominee who shall be designated by the Board of Directors to fill such vacancy. If you wish to give specific instructions with respect to the voting of directors, you may do so by indicating your instructions on your proxy card. If you are a beneficial owner holding your shares in street name and you do not give voting instructions to your broker, bank or other intermediary, that organization will leave your shares unvoted on this matter.

## **Recommendation of the Board**

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE ELECTION OF JOHN RINCON AND DEBRA BRADFORD.

## Information Regarding the Board of Directors and Director Nominees

Our Board is presently fixed at eight directors in accordance with the bylaws of the Company. The Board of Directors is divided into three classes designated as Class I, Class II and Class III. One class of directors is elected at each annual meeting of our stockholders for a term of three years. Each director holds office until his or her successor has been duly elected and qualified, or the director's earlier resignation, death or removal. The term of the Board's Class II directors expires at the 2023 annual meeting of stockholders, the term of the Class III directors expires at the 2024 annual meeting of stockholders, and the term of the Board's Class I directors expires at the 2025 annual meeting of stockholders. Effective January 6, 2022, Kurt Holstein and Christopher Lofgren, each of whom served as a Board member since 2018 and 2019, respectively, retired from the Board, and acting on the recommendation of the Nominating and Corporate Governance Committee, the

2023 Proxy Statement

INTERNATIONAL MONEY EXPRESS 11



Board appointed Ms. Debra Bradford and Mr. Bernardo Fernández to fill the vacancies on the Board as a Class II and Class I director, respectively, effective January 7, 2022.

Set forth below are the name and age of each of the directors of the Company, positions with the Company, term of office as a director of the Company, and business experience during the past five years or more.

Name	Age	Position	Director Since	Director Class
Robert Lisy	65	Chief Executive Officer, President and Chairman of the Board of Directors	2018	III
Debra Bradford	64	Director	2022	II
Bernardo Fernández	61	Director	2022	I
Adam Godfrey	61	Director	2018	III
Laura Maydón	49	Director	2020	I
Michael Purcell	66	Lead Independent Director	2018	III
John Rincon	58	Director	2018	II
Justin Wender	53	Director	2018	I

**Robert Lisy** has served as a director of International Money Express, Inc. since 2018. Mr. Lisy served as a director of International Money Express Sub 2, LLC's predecessor entities from 2009 to 2018. Mr. Lisy is the Chief Executive Officer, President, and Chairman of the Board of Directors of International Money Express, Inc. and its predecessors, which he joined in 2009. Mr. Lisy has more than 30 years of experience in the retail financial services and electronic payment processing industry in various positions, including three years as the Chief Marketing and Sales Officer of Vigo Remittance Corp., a money transfer and bill payments service in the United States and internationally, and over seven years at Western Union in various sales, marketing and operational positions of increasing responsibility. Mr. Lisy was a founding partner of Direct Express/Paystation America, which offered, among other things, prepaid debit cards to federal benefit recipients, where he served as Chief Operating Officer and on the board of directors. He was an integral part in the efforts to successfully sell Direct Express in 2000 to American Payment Systems. Mr. Lisy holds a bachelor's degree in Finance from Cleveland State University. We believe that Mr. Lisy's experience as the Chairman and Chief Executive Officer of Internex coupled with his extensive operational experience in the retail financial services make him well qualified to serve as a director.

**Debra Bradford** was appointed to the Board of Directors of International Money Express, Inc. effective January 7, 2022. Ms. Bradford is President and Chief Financial Officer of First American Payment Systems, a global solutions provider in merchant account services. She joined First American Payment Systems in 2001 and has served as President and Chief Financial Officer since 2008. Prior to joining First American Payment Systems, Ms. Bradford served as Senior Vice President and Chief Financial Officer of ACE Cash Express, Inc., a financial services retailer, and in various roles, including Chief Operating Officer, with IPS Card Solutions (formerly NTS, Inc.), a division of First Data Corporation. Ms. Bradford also serves on the Board of Directors and Audit Committee and Risk and Compliance Committee of Triumph Bancorp, Inc. (NASDAQ: TBK), which offers a diversified line of banking, payments and factoring services. Ms. Bradford holds a Bachelor's of Science in Business Administration — Accounting degree from the University of Texas in Austin. She is a Certified Public Accountant and a member of the Texas Society of Certified Public Accountants. We





believe that Ms. Bradford's extensive professional experience in the financial services industry makes her well qualified to serve as a director.

**Bernardo Fernández** was appointed to the Board of Directors of International Money Express, Inc. effective January 7, 2022. Dr. Fernández is the Chief Executive Officer of Baptist Health Medical Group, a network of more than 250 physicians in multiple specialties spanning across several counties in south Florida, a position he has held since 2014. Before joining Baptist Health Medical Group, Dr. Fernández served as CEO and President of Cleveland Clinic Florida from 2006 to 2014, an academic health system. Dr. Fernández is also on the Board of Directors and the Audit & Risk Committee of U.S. Century Bank (NASDAQ: USCB), which offers a wide range of financial products and services. In addition, he serves on the board of trustees for St. Thomas University and the board of advisors of the Health Network Foundation, and is a member of the Orange Bowl Committee and the East Ridge Corporate Advisory Board. Dr. Fernández holds a Bachelor's of Science degree in Biology and a Master's in Business in Administration from the University of Miami, and is also a graduate of the Wharton School of Business Executive Development Program. He received his medical degree from the Ponce School of Medicine in Ponce, Puerto Rico. Dr. Fernández is the holder of the John and Margaret Krupa Distinguished Chair, is Board-certified by the American Board of Vascular Medicine and is a Fellow of the Society of Vascular Medicine and the American College of Physicians. We believe that Dr. Fernández's extensive professional experience as an executive of various entities as well as his experience as a board member of a financial institution make him well qualified to serve as a director.

Adam Godfrey has served as a director of International Money Express, Inc. since 2018. Mr. Godfrey served as a director of the Company's predecessor entity from 2006 to 2017. Mr. Godfrey is a Managing Partner of Stella Point Capital, which he cofounded in 2012. Stella Point Capital is a New York-based private equity firm focused on industrial, consumer and business services investments. Mr. Godfrey is an investment professional and has sourced and managed numerous investments for Stella Point Capital. Previously, Mr. Godfrey spent nearly 19 years with Lindsay Goldberg and its predecessor entities, which he joined in 1992. Mr. Godfrey was a Partner at the firm and served on the board of directors of 12 portfolio companies during his time with Lindsay Goldberg. Currently, he serves on the board of directors of SPC Velir, LP, Vereco Holdings, LLC, Autoagent Holdings LLC, American Orthodontics Corporation, and publicly traded Schneider National, Inc. (NYSE: SNDR), on which he currently also serves as a member of the board of directors and a member of the corporate governance committee. Mr. Godfrey holds a bachelor's degree from Brown University and a master's degree in business administration from the Tuck School of Business at Dartmouth. We believe that Mr. Godfrey's extensive investment management and transactional experience coupled with his experience serving as the chairman of a publicly traded company and on the boards of directors of other companies make him well qualified to serve as a director.

Laura Maydón has served as a director of International Money Express, Inc. since 2020. Ms. Maydón is co-founder and partner of Ascendo, a venture capital firm providing inclusive access to equity capital for overlooked scalable companies. Ascendo invests in early-stage companies led by exceptional Black or Latin or female founders nationwide. Ms. Maydón was the founding Managing Director and CEO for Endeavor Miami, an entrepreneurial accelerator for scale-ups, which she co-founded and led from September 2013 to June 2019, when she stepped away from day-to-day activities to serve for a year as a board member. From 2003 to 2013, Ms. Maydón held a variety of positions of increasing responsibility at Visa (NYSE: V), ultimately serving from 2010 through 2013 as Senior Business Leader, Commercial Solutions, LATAM & Caribbean after having been Business Development Leader, LATAM & Caribbean from 2004 to 2010. She previously served on the Board of Advisors of Sustalytics from June 2020 until 2021 and currently serves as an independent director on





the board of and member of the Finance Committee of Natural Fiber Welding. She is also a member of the Investment Committee of Salkantay Ventures and serves on the Advisory Boards of Musicasa and Novopayment, two tech companies. She holds a Master of Business Administration from Harvard Business School and a B.S in Economics from Instituto Tecnológico Autónomo de México. We believe that Ms. Maydón's years of experience at Visa and Endeavor Miami and knowledge of digital financial and payment services, make her well-gualified to serve as a director.

*Michael Purcell* has served as a director of International Money Express, Inc. since 2018 and was appointed lead independent director for the Company on September 24, 2020. Mr. Purcell is a certified public accountant and became an independent business consultant following retirement in 2015. Mr. Purcell spent more than 36 years with Deloitte & Touche LLP ("Deloitte"), where he was an audit partner and the Philadelphia office leader of Deloitte's middle-market and growth enterprise services. Mr. Purcell has served on the boards of directors of numerous companies and organizations, and currently serves as chairman of the board, director and chair of the audit committee of publicly traded Tabula Rasa Healthcare, Inc. (NASDAQ: TRHC). Mr. Purcell also serves as a director and a member of the audit committee for each of CFG Bank and Hyperion Bank and as a director of several other for-profit and non-profit entities. He is a member of the American Institute of Certified Public Accountants. Mr. Purcell holds a bachelor's degree from Lehigh University and a master's degree in business administration from Drexel University. We believe that Mr. Purcell's extensive public accounting experience coupled with his experience serving on boards of directors make him well qualified to serve as a director.

*John Rincon* has served as a director of International Money Express, Inc. since 2018. Mr. Rincon served as a director of the Company's predecessor entity from 1994 to 2017. Mr. Rincon founded Intermex Wire Transfer, LLC in 1994 and served as its Chairman and President until 2006. Mr. Rincon has more than 20 years of experience in the money remittance and telecommunications industries, having held various management and supervisory positions prior to founding the Company. Mr. Rincon is the Chairman of Rincon Capital Partners, a private investment firm, which he founded in 2007. We believe that Mr. Rincon's experience as the Company's founder coupled with his extensive operational and transactional experience in the money remittance industry make him well qualified to serve as a director.

*Justin Wender* has served as a director of International Money Express, Inc. since 2018. Mr. Wender served as a director of Interwire LLC, an affiliate of Stella Point Capital, from 2017 to 2018. Mr. Wender is a Managing Partner of Stella Point Capital, which he co-founded in 2012. Stella Point Capital is a New York-based private equity firm focused on industrial, consumer and business services investments. Mr. Wender is an investment professional and has sourced and managed numerous investments for Stella Point Capital. Mr. Wender serves as trustee of the Weitz Funds. Previously, Mr. Wender spent more than 17 years at Castle Harlan, which he joined in 1993. Mr. Wender served as President of the firm from 2006 to 2010, led the effort of raising two funds, and served on the board of directors of 11 portfolio companies during his time with Castle Harlan. Currently, he serves on the board of directors of SPC Velir, LP, Autoagent Holdings LLC, and Vereco Holdings, LLC, as well as on the boards of several educational and charitable organizations. Mr. Wender holds a bachelor's degree from Carleton College and a master's degree in business administration from the Wharton School at the University of Pennsylvania. We believe that Mr. Wender's extensive investment management and transactional experience coupled with his experience serving on boards of directors make him well qualified as a director.



BOARD SKILLS AND EXPERIENCE								
Qualification/Experience	Lisy	Godfrey	Wender	Rincon	Purcell	Maydón	Bradford	Fernández
Strategic Planning and Business Development	•	•	•	•	•	•	•	•
CEO/Executive Management & Leadership	•			•		•	•	•
Risk Oversight & Compliance	•			•	•		•	
FinTech, Payments & Remittance Business	•	•	•	•	•	•	•	
Digital Products & Innovation				•				
Other Public Company Board Experience		•	•		•		•	•
Governmental, Regulatory and Public Policy								
International/Emerging Markets Experience	•			•		•		
Financial Literacy	•	•	•	•	•	•	•	•
Audit Committee Financial Expert				•	•		•	
Technology/Cybersecurity								
Corporate Governance		•	•		•	•	•	•
ESG & Sustainability								•
Talent Management	•	•	•	•		•	•	•

# Board Diversity Matrix (As of May 1, 2023)

Total Number of Directors:	8	8		
	Female	Male		
Part I: Gender				
Directors	2	6		
Part II: Demographic Background				
Hispanic or Latinex	1	2		
White	1	4		

# **Relationships, Legal Proceedings and Arrangements**

There is no family relationship between any of Company's directors or executive officers and, to the best of our knowledge, none of our directors or executive officers has, during the past ten years, been involved in any legal proceedings which are required to be disclosed pursuant to the rules and regulations of the SEC. There are no arrangements between any director or executive officer of the Company and any other person pursuant to which he/she was, or will be, selected as a director or executive officer, respectively, except that Messrs. Godfrey and Wender were appointed as directors pursuant to certain Board designation rights provided to SPC Intermex Representative LLC under that





certain Shareholders Agreement dated July 26, 2018, as amended on December 12, 2018 (as amended, the "Shareholders Agreement"), with certain stockholders, including entities affiliated with three directors, Messrs. Godfrey, Wender and Lisy, and two of our executives, Messrs. Lisy and Nilsen, which Shareholders Agreement was terminated, effective January 26, 2023.

See the sections below captioned "Corporate Governance" and "Director Compensation" for additional information regarding the Board of Directors.





# ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) INFORMATION

Our Company is committed to growing its business in a sustainable and socially responsible manner. Our Board and management team are committed to making a difference in the communities in which we operate and for the consumers whom we serve. We also are proud of the support that our Company provides to the minority communities we serve, as well as our minority vendors and consumers.

Intermex offers a vital service for immigrant communities by providing high-quality, reliable money remittances to Latin America and selected African and Asian countries. Our Company strives to provide the highest quality service to consumers while supporting and protecting the environment.

Our Company supports many minority business partners, who work with us as our agents, by providing remittance services solutions for their businesses, an additional source of revenue and by treating them honestly and ethically. Our Company is dedicated to serving the communities in which our agents are located and works to develop money transfer programs and services that benefit those agents and communities. Our agents typically own businesses that are located in communities and neighborhoods with a high percentage of residents who identify as minorities.

Intermex is committed to providing its employees with a safe and professionally rewarding working environment, where all are treated fairly, with dignity, and respect. Team members are encouraged to advance their careers within the Company. Each is empowered to succeed in their position. We provide our team with the training and tools they need to succeed, including offering tuition assistance for those who choose to continue their education or gain professional certifications in their areas of expertise. We have intentionally created a professionally nurturing environment that enables team members to prosper, take on increasing responsibilities as they are able and desire, and reach their full potential as contributors to the Company's overall success.

Intermex invests in its team by offering a competitive total rewards package that, in addition to salary, includes performance incentives and comprehensive benefits that are competitive in the marketplace and focused on the needs of our employees. For example, to mitigate the rising costs of healthcare for our employees, the Company has chosen for 2023 not to pass along increases in healthcare insurance premiums.

Recruitment and retention of highly qualified individuals is a priority at Intermex, and as such we align compensation and benefits to further our business strategies, goals, and objectives. Employee incentives are measurable, and performance-based. Onboarding procedures and processes of new employees include learning and development programs that are designed to facilitate quicker integration into the Company, enhance professional development, and enable higher productivity.

The following provides additional information regarding our efforts related to ESG matters.



# ESG Highlights

## Environmental

We utilize industry-leading sustainable data center partners, which contribute to a sustainable environment by:

- Delivering highly efficient Power Usage Effectiveness scores above industry standards.
- Reducing impact through design of a Water Usage Effectiveness (WUE) of zero.
- Utilizing facility-wide Energy Star efficiency-rated uninterruptible power supply (UPS) systems.
- Implementation of NextGen SuperCRAC cooling to maximize efficiency.
- Deploying occupancy sensors to reduce energy usage.
- Replacing thermostats in the Company's headquarters location to provide efficient scheduling of HVAC units to reduce energy consumption and installing window films to reduce external heat impact.

#### Social

We support our employees, as demonstrated by:

- Ensuring equal employment opportunity hiring practices.
- Maintaining a diverse employee base. As of the date of this Proxy Statement, 96% of our U.S. team members identified themselves as racially or ethnically diverse. Also, 50% of our U.S. team identified themselves as female and females fill 21% of our senior leadership roles. During 2023, we intend to continue to promote greater community involvement through philanthropic and volunteer efforts, with a focus on diversity, community improvement, and STEM programs.
- Requiring anti-harassment training.
- Not reducing salaries, furloughing or implementing employee layoffs as a result of the COVID-19 pandemic.

## **Communities**

We support our communities, as demonstrated by:

- Maintaining a diverse base of sending agents. As of the date of this Proxy Statement, a majority of Intermex sending agents are minority-owned businesses and/or are located in neighborhoods with a high percentage of residents who identify as minorities.
- Providing additional revenue opportunities to Intermex sending agents that are involved in the communities in which they
  operate.
- In 2022, our Board amended the Company's equity plan and approved an RSU Agent Plan, which allows management to identify key agents and award RSUs to those individuals who contribute significant efforts towards driving the Company' business.
- Through our Human Resources team, the Company engages various non-profits to support low income communities, including the immigrant community, through financial support, and facilitates volunteering of Company employees to engage in house building activities and gift-giving events during different holidays throughout the year.





## Governance

We have diverse representation on the Board and our directors are committed to excellent governance, as demonstrated by:

- An independent board.
- A Lead Independent Director.
- All members of the Company's Audit, Compensation, and Nominating and Corporate Governance Committees being nonemployee independent directors.
- Three out of eight of our directors being ethnic minorities.
- Two out of eight of our directors being female.
- Adopting Corporate Governance Principles.

## **Compliance/Data Security**

We maintain strong cyber integrity standards and respect the privacy of our customers, as demonstrated by:

- Having a dedicated Chief Information Security Officer (CISO) overseeing all aspects of cybersecurity.
- Maintaining Company security policies that follow the government's National Institute of Standards and Technology ("NIST") framework and adhere to applicable legal standards.
- Having our Board of Directors and Executive Management review and support our data security program and cybersecurity measures on a continuous basis.
- Not having any material Company data breaches to date.
- Having our Disaster Recovery & Business Continuity Plans reviewed and tested annually.
- Mandating cybersecurity awareness, Anti-Money Laundering (AML) training for all employees.





# **CORPORATE GOVERNANCE**

## **Director Independence**

As a result of our common stock being listed on Nasdaq, we adhere to the rules of such exchange in determining whether a director is independent. Nasdaq listing rules require that a majority of the board of directors of a company listed on Nasdaq be composed of "independent directors," which is defined generally as a person other than an officer or employee of the company or its subsidiaries or any other individual having a relationship, which, in the opinion of the company's board of directors, would interfere with the director's exercise of independent judgment in carrying out the responsibilities of a director. Our Board of Directors has determined that Debra Bradford, Bernardo Fernández, Laura Maydón, Michael Purcell and John Rincon are independent directors under the Nasdaq listing rules and Rule 10A-3 of the Exchange Act. Additionally, the Board determined that Kurt Holstein and Christopher Lofgren were independent during the period in which each served as a director during 2022. In making these determinations, our Board of Directors considered the current and prior relationships that each non-employee director had with the Company and all other facts and circumstances our Board of Directors deemed relevant in determining independence, including the beneficial ownership of our common stock by each non-employee director, and the transactions involving them. In addition, the Board of Directors appointed Mr. Purcell as the Lead Independent Director, effective September 2020.

# **Board, Committee and Annual Meeting Attendance**

During 2022, the Board of Directors held eight meetings and acted by unanimous written consent in one instance. In 2022, all directors attended or participated in 75% or more of the aggregate of the total number of meetings of the Board of Directors and the total number of meetings of all committees of the Board of Directors on which such director served, in each case held during such director's relevant period of service.

Although we do not have a formal policy regarding attendance by members of the Board of Directors at our annual meeting of stockholders, we encourage, but do not require, our directors to attend. One of our directors, our Chairman and CEO, Robert Lisy, attended the 2022 Annual Meeting of Stockholders in person and the rest of our directors, attended remotely.

## **Committees of the Board of Directors**

Intermex has established a separately standing audit committee, nominating and corporate governance committee and compensation committee.

## **Audit Committee Information**

Intermex has established an Audit Committee composed of independent directors. The Audit Committee consists of Messrs. Purcell, Fernández and Rincon, with Mr. Purcell serving as its chairman. The Board has determined that each of the members of the Audit Committee is independent under Nasdaq's listing rules and under Rule 10A-3(b)(1) of the Exchange Act.

The Audit Committee will at all times be composed exclusively of independent directors who are "financially literate" as defined under Nasdaq's listing rules. The Nasdaq listing rules define "financially literate" as being able to read and understand fundamental financial statements, including a company's balance sheet, income statement and cash flow statement.





In addition, the Company is required to certify to Nasdaq that the Audit Committee has, and will continue to have, at least one member who has past employment experience in finance or accounting, requisite professional certification in accounting, or other comparable experience or background that results in the individual's financial sophistication. The Board has determined that each of Messrs. Purcell, Fernández and Rincon satisfies Nasdaq's definition of financial sophistication and also qualifies as an "audit committee financial expert," as defined under rules and regulations of the SEC.

The purpose of the Audit Committee is to, among other things, appoint, retain, set compensation of, and supervise our independent registered public accountants, review the results and scope of the audit and other accounting related services and review our accounting practices and systems of internal accounting and disclosure controls.

The Audit Committee held six meetings during the last fiscal year. The Audit Committee has a written charter that is available on the Company's website at www.intermexonline.com. The information on this website is not a part of or incorporated into this proxy statement.

The Audit Committee Report is included in this proxy statement on page 69.

## **Compensation Committee Information**

Intermex has a Compensation Committee consisting of Ms. Bradford, Ms. Maydon, and Messrs. Purcell and Rincon, with Mr. Purcell serving as its chairman. Our Board of Directors has determined that all of the members of the Compensation Committee are independent directors under the Nasdaq listing rules.

The purpose of the Compensation Committee is to, among other things, establish and review our general compensation philosophy, review and approve compensation paid to our officers and directors and to administer incentive compensation plans and programs, including authority to make and modify awards under such plans.

The Compensation Committee determines salaries, incentives and other forms of compensation for the Chief Executive Officer and our executive officers and reviews and makes recommendations to the Board with respect to director compensation. As part of its review and establishment of the performance criteria and compensation of executive officers, the Compensation Committee meets separately, at least on an annual basis, with the Chief Executive Officer, the Company's principal human resources executive, and any other corporate officers, as it deems appropriate. The Compensation Committee also reviews and considers the competitiveness of the Company's executive compensation as compared with the Company's peer groups. The Compensation Committee meets without the presence of executive officers when approving or deliberating on executive officer compensation and the Chief Executive Officer may not be present during voting or deliberations of the Compensation Committee with respect to determination of his own compensation. The Compensation Committee reviews and authorizes the terms of executive employment agreements, severance agreements, and other material compensation agreements between Intermex and our executive officers, and reviews and recommends to the Board directors' and officers' indemnification arrangements. In addition, the Compensation Committee administers our incentive compensation and equity-based plans, as well as oversees our stock ownership and retention policy.

The Compensation Committee may, in its discretion, delegate its duties and responsibilities to a subcommittee of the Compensation Committee as it deems appropriate and to the extent permitted by applicable law. Further, the Compensation Committee may, in its discretion, delegate its duties and





responsibilities with respect to compensation of employees (other than compensation of executive officers) and broad-based benefit plans and programs as it seems appropriate to one or more officers of the Company.

The Compensation Committee also has the sole discretion and authority, pursuant to its charter, to retain compensation consultants, outside legal counsel and other advisors or experts, as it deems appropriate, to assist it in carrying out its duties and responsibilities. The Compensation Committee retained Frederic W. Cook & Co., Inc. ("FW Cook") as the Compensation Committee's independent compensation consultant (the "Compensation Consultant") for assistance with determining executive officer compensation targets and the design of the Company's Employee Incentive Bonus Plan for fiscal years 2022 and 2023, determining director compensation for fiscal years 2022 and 2023 and the design of a peer group for compensation analysis. The Committee determined that no work performed by the Compensation Consultant during fiscal year 2022 raised a conflict of interest.

The Compensation Committee held six meetings. The Compensation Committee has a written charter that is available on the Company's website at www.intermexonline.com. The information on this website is not a part of or incorporated into this proxy statement.

#### Nominating and Corporate Governance Committee Information

Intermex has a Nominating and Corporate Governance Committee consisting of Ms. Bradford, Ms. Maydón and Messrs. Fernández and Purcell, with Ms. Maydón serving as its chairperson. Our Board of Directors has determined that all of the members of the Nominating and Corporate Governance Committee are independent directors under the Nasdaq listing rules.

The Nominating and Corporate Governance Committee is responsible for, among other things, overseeing the selection of persons to be nominated to serve on our Board of Directors, overseeing the composition of the Board and its committees, evaluating the performance of the Board and developing and maintaining corporate governance policies and related matters delegated by the Board or required by federal securities laws or Nasdaq listing rules. Additionally, the Nominating and Corporate Governance Committee is responsible for Board oversight over the Company's ESG matters and initiatives. Along with the Company's management team, the Nominating and Corporate Governance Committee also oversees succession planning for the Chief Executive Officer and other key executive positions.

The Nominating and Corporate Governance Committee held seven meetings during the last fiscal year. The Nominating and Corporate Governance Committee has a written charter that is available on the Company's website at www.intermexonline.com. The information on this website is not a part of or incorporated into this proxy statement.

## **Guidelines for Selecting Director Nominees**

The Nominating and Corporate Governance Committee considers persons identified by its members, management, stockholders, investment bankers and others.

The Nominating and Corporate Governance Committee has no specific minimum qualifications for director candidates. In general, however, the Nominating and Corporate Governance Committee considers a number of qualifications relating to management and leadership experience, background, integrity and professionalism, as well as the candidate's ability to satisfy the Nasdaq and SEC's independence requirements, in evaluating a person's candidacy for membership on the Board of Directors. The Nominating and Corporate Governance Committee may require certain skills or





attributes, such as financial or accounting experience, to meet specific Board needs that arise from time to time and will also consider the overall experience and makeup of its members to obtain a broad and diverse mix of Board members. The Nominating and Corporate Governance Committee does not distinguish among nominees recommended by stockholders and other persons.

During 2022, the Board was actively seeking, and continues to actively seek, additional directors who satisfy Nasdaq and SEC independence requirements and increase diversity among the directors. The Company retained Egon Zehnder International to assist in the identification and recruitment of director candidates. As a result of those efforts, Ms. Bradford and Mr. Fernández joined the Board in 2022.

To recommend a director candidate for consideration, a stockholder should submit a written statement of the qualifications of the proposed nominee, including full name and address, to the Nominating and Corporate Governance Committee, c/o Intermex's Corporate Secretary, 9480 S. Dixie Highway, Miami, Florida 33156. Refer to "What is the deadline to propose actions for consideration at next year's annual meeting of stockholders or to nominate individuals to serve as directors?" in the section above captioned "Questions and Answers About the 2023 Annual Meeting and Procedural Matters" for information regarding the procedures for stockholders to nominate candidates to the Board at an annual meeting of stockholders.

# **Compensation Committee Interlocks and Insider Participation**

No member of the Compensation Committee was formerly an officer or employee of the Company or has or had any relationships requiring disclosure by the Company under applicable SEC rules requiring disclosure of certain relationships and related party transactions. None of our executive officers in 2022 served as a member of the board of directors or compensation committee (or other board committee performing equivalent functions or, in the absence of any such committee, the entire board of directors) of any entity that has one or more executive officers serving on our Board of Directors or our Compensation Committee.

## **Board Leadership Structure and Board Role in Risk Oversight**

Our Board of Directors is chaired by our Chief Executive Officer and President, Mr. Lisy. We combined the positions of Chief Executive Officer and Chairman of the Board because we believe it will provide a single, clear chain of command to execute our strategic initiatives and business plans and help to ensure that our Board and management act with a common purpose. In addition, we believe that a combined Chief Executive Officer/Chairman of the Board will be better positioned to act as a bridge between management and the Board, facilitating the regular flow of information. We also believe that it is advantageous to have a Board Chairman with an extensive history with and knowledge of the Company, as is the case with our Chief Executive Officer. Further, the Board of Directors appointed Mr. Purcell as the Lead Independent Director, effective September 2020. The Lead Independent Director's duties include serving as a liaison between the Chairman of the Board and the non-management directors; reviewing and approving Board meeting agendas, information sent to the Board and meeting schedules; reviewing Board committee agendas; overseeing the Board and Board committee self-evaluation process in concert with the Chair of the Nominating and Corporate Governance Committee; chairing independent sessions of non-management directors; presiding at Board meetings in the Chairman's absence; having the ability to call Board meetings, executive sessions or meetings of non-management directors and such other reasonable duties that the Board may prescribe from time to time.

2023 Proxy Statement

INTERNATIONAL MONEY EXPRESS 23



The Board of Directors is responsible for overseeing the major risks facing the Company while management is responsible for assessing and mitigating the Company's risks on a day-to-day basis. In addition, the Board has delegated oversight of certain categories of risk to its three standing Committees. The Audit Committee reviews and discusses with management significant financial and nonfinancial risk exposures and the steps management has taken to monitor, control and report such exposures. In performing their oversight responsibilities, the Board and Audit Committee periodically discuss with management the Company's policies with respect to risk assessment and risk management. The Compensation Committee oversees management of risks relating to the Company's compensation plans and programs. The Nominating and Corporate Governance Committee reviews and discusses with management risks related to the Company's ESG initiatives, including regarding climate change, human capital management, diversity, stakeholder relations, and health/safety, and emergency succession planning. The three Committees report to the Board as appropriate on matters that involve specific areas of risk that each Committee oversees.

# **Code of Business Conduct and Ethics**

We have adopted a code of business conduct and ethics for our directors, officers, employees and certain affiliates in accordance with applicable federal securities laws, a copy of which is available on the Company's website at www.intermexonline.com. If we amend or grant a waiver of one or more of the provisions of our Code of Business Conduct and Ethics, we intend to satisfy the requirements under Item 5.05 of Form 8-K regarding the disclosure of amendments to or waivers from provisions of our Code of Business Conduct and Ethics that apply to our principal executive officer, principal financial officer and principal accounting officer (or persons performing similar functions) by posting the required information on the Company's website at www.intermexonline.com. The information found on the website is not part of or incorporated into this proxy statement.

# Anti-Hedging and Anti-Pledging Policy

Our Securities Trading policy prohibits, among other things, the hedging and pledging of our securities by our executive officers and directors, specifically, (i) engaging in short sales, (ii) engaging in transactions in put options, call options or other derivative securities related to Company securities, on an exchange or in any other organized market, (iii) engaging in hedging or monetization transactions related to Company securities, including through the use of financial instruments such as equity swaps, prepaid variable forwards, and collars and exchange funds, (iv) pledging our stock as collateral for a loan, and (v) holding our securities in a margin account. Our Securities Trading policy is reviewed by our Compensation Committee periodically and was most recently updated on March 2, 2023, to reflect changes adopted by the SEC to Rule 10b-5.

# **Corporate Governance Guidelines**

The Nominating and Corporate Governance Committee has developed and recommended the Board's Corporate Governance Principles (the "Governance Principles"), which has been approved by our full Board. The Governance Principles establish the Board's governance framework and processes, and assist the Board in the exercise of its responsibilities and to best serve the interests of the Company and its stockholders. The Governance Principles are a reflection of the Board's commitment to good corporate governance through the establishment of policies and procedures that the Board believes are critical to the enhancement of stockholder value. The Governance Principles are available on the Company's website at www.intermexonline.com. The information found on the website is not part of or incorporated into this proxy statement.





# **Contacting the Board of Directors**

Any stockholder who desires to contact our non-employee directors regarding appropriate Intermex business-related comments may do so by mail by writing Intermex's Corporate Secretary at International Money Express, Inc., 9480 S. Dixie Highway, Miami, Florida 33156. Our Corporate Secretary, or someone acting in his place, receives these communications unfiltered by Intermex, forwards these communications to the appropriate committee of the Board of Directors or non-employee director, and facilitates an appropriate response. Please note that requests for investor relations materials should be sent to investors@intermexonline.com.



# **EXECUTIVE OFFICERS**

Name	Age	Position
Robert Lisy	65	Chief Executive Officer, President and Chairman of the Board of Directors
Andras Bende	48	Chief Financial Officer
Randall D. Nilsen	60	Chief Revenue Officer
Joseph Aguilar	61	President and General Manager - Latin America
Ernesto Luciano	49	Chief Legal Officer and General Counsel & Corporate Secretary
Christopher Hunt	47	Chief Operating Officer

Set forth below is certain information regarding the Company's current executive officers:

**Robert Lisy**. For a brief biography of Mr. Lisy, please see the section captioned "Information Regarding the Board of Directors and Director Nominees" above.

Andras Bende joined International Money Express, Inc. as Chief Financial Officer in December 2020. Prior to joining the Company, Mr. Bende served as the Chief Financial Officer of Computer Services, Inc., a financial technology company, from 2018 to 2019, where he helped guide the company during a period of significant growth and share price appreciation. Prior to his time at Computer Services, Inc., Mr. Bende held several international Chief Financial Officer and Controller roles at GE Capital from 2005 to 2017. Mr. Bende is a graduate of GE's Financial Management Program and the GE Corporate Audit Staff and holds a bachelor's degree in financial management from Clemson University.

**Randall D. Nilsen** has served as the Chief Revenue Officer of International Money Express, Inc. since 2018 and served in various other positions with the Company since 2015. Prior to joining the Company, Mr. Nilsen served as Chief Revenue Officer at Sigue Money Transfer Services ("Sigue"), a global remittance provider from 2011 to 2015 where he was responsible for revenue generation through acquisition and retention of both agents and consumers within North America. Prior to his employment with Sigue, Mr. Nilsen was the Chief Franchise Sales and Operations Officer at Jackson Hewitt from 2008 to 2011. Prior to Jackson Hewitt, Mr. Nilsen was with Western Union from 1987 to 2008 where he held roles with increasing responsibility in sales, marketing and sales planning and was responsible for business units in the U.S., Canada and the U.K. Mr. Nilsen is a graduate of the Executive Management program at the University of California Los Angeles's Anderson School of Management and holds a bachelor's degree in Business Management — Finance from Brigham Young University.

*Joseph Aguilar* joined International Money Express, Inc. in September 2019 as Chief Operating Officer. Effective January 2023, Mr. Aguilar was appointed President and General Manager - Latin America. Prior to joining Intermex, Mr. Aguilar was a senior executive at Sigue Corporation, a money transfer company; starting in 2005 as the Chief Auditor, where he established the Internal Audit function for its U.S. and Mexico Operations. Following several successful audit cycles, he was promoted to Chief Operating Officer, responsible for all operations and technology functions of the global organization. In 2014, Mr. Aguilar was promoted to President of SGS, Ltd. UK, the International Division of Sigue Corporation, with responsibility for all aspects of the business in the EU, Eastern Europe, Africa, Asia and South Asia. Prior to his roles at Sigue Corporation, Mr. Aguilar held senior roles at BBVA Bancomer, California Commerce Bank and Dai-Ichi Kangyo Bank of California. Mr. Aguilar holds a bachelor's degree in English from University of California at Santa Barbara.





*Ernesto Luciano* joined International Money Express, Inc. in November 2020 as General Counsel and Chief Compliance Officer and subsequently served as General Counsel and Chief Regulatory Affairs Officer from May 1, 2021 until January 24th, 2022. Effective January 25, 2022, Mr. Luciano was appointed Corporate Secretary, General Counsel and Chief Legal Officer. Prior to joining the Company, Mr. Luciano was the vice president & associate general counsel of Kaplan Higher Education, LLC, an educational program provider ("Kaplan"), from 2016 to 2020. Prior to his role at Kaplan, Mr. Luciano was general counsel and senior director for Verizon Media's U.S. Hispanic and Latin American division (k/n/a Yahoo!) from 2007 to 2016 and also held senior legal positions with Home Box Office, Inc. (HBO), Gilat Satellite Networks Ltd., and Turner Broadcasting Systems (TBS), among others. Mr. Luciano holds a bachelor's degree from the State University of New York at Albany and a Juris Doctor (J.D.) from the New England School of Law in Boston, Massachusetts.

*Christopher Hunt* joined International Money Express, Inc. in March 2021 as Chief Information Officer. Effective January 2023, Mr. Hunt was appointed Acting Chief Operating Officer, which appointment automatically became permanent upon regulatory approval thereof in April 2023. Prior to joining the Company, Mr. Hunt was the Chief Technology Officer of Bankers Healthcare Group, a financial services company ("Bankers"), from 2013 to 2021. Prior to his role at Bankers, Mr. Hunt worked at several companies where he held a variety of IT positions with increasing responsibility for all aspects of overall IT strategy, product development, compliance and cybersecurity. Mr. Hunt earned a bachelor's degree in Business Management with a concentration in Decision Information Sciences from the University of Florida in Gainesville, Florida.





# **COMPENSATION DISCUSSION AND ANALYSIS**

## **Overview**

This compensation discussion and analysis ("CD&A") describes our compensation objectives and policies in relation to compensation received for the year ended December 31, 2022 by our named executive officers, which during the year consisted of Robert Lisy, Chief Executive Officer and President; Andras Bende, Chief Financial Officer; Joseph Aguilar, Former Chief Operating Officer (currently President & General Manager - Latin America); Randall D. Nilsen, Chief Revenue Officer, and Ernesto Luciano, Chief Legal Officer and General Counsel & Corporate Secretary (collectively, the Company's "named executive officers").

## **Intermex 2022 Financial Performance**

During 2022, the Company continued to focus on the fundamentals that drive our business. Using our competitive advantage as one of the world's leading, omnichannel remittance service providers we executed our unique, omnichannel strategy to create value for our stockholders.

As shown below, for the year ended December 31, 2022 the Company achieved double-digit increases in all of the Company's key financial performance measures compared to the prior year and the Company continued its track record of exceptional earnings growth:

- Revenues of \$546.8 million, an increase of 19.1%;
- Net Income of \$57.3 million, an increase of 22.4%;
- Diluted EPS of \$1.48, an increase of 23.3%;
- Adjusted Net Income of \$69.9 million, an increase of 21.6%;<sup>1</sup>
- Adjusted Diluted EPS of \$1.81, an increase of 23.1%<sup>1</sup>; and
- Adjusted EBITDA of \$105.2 million, an increase of 21.4%<sup>1</sup>

Adjusted Net Income, Adjusted Diluted Earnings per Share and Adjusted EBITDA are not calculated in accordance with generally accepted accounting principles in the U.S. ("GAAP"), and are some of the primary metrics used by us to evaluate the financial performance of the Company. We present these Non-GAAP financial measures because we believe they are frequently used by analysts, investors, and other interested parties to evaluate companies in our industry. Further, we believe they help highlight trends in our operating results, because certain of such measures exclude, among other things, the effects of certain transactions that are outside the control of management, while other measures can differ significantly depending on long-term strategic decisions regarding capital structure, the jurisdictions in which we operate and capital investments.

# **Our General Philosophy Regarding Executive Pay**

<sup>&</sup>lt;sup>1</sup> Adjusted Net Income, Adjusted Diluted Earnings per Share and Adjusted EBITDA are as defined and reconciled to the closest GAAP measures in the "Non-GAAP Financial Measures" section of Item 7 in our Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on March 15, 2023.





The Compensation Committee of the Board of Directors ("Compensation Committee" or the "Committee") has designed a compensation program for our named executive officers to attract, motivate and retain highly qualified executives and to reward them for delivering results that are expected to build sustainable long-term value for our stockholders. The overall program is designed to be competitive with similar companies on the basis of industry focus, scope of operations and size, as well as the competitive marketplace for talent. Our incentives are primarily measurable and performance-based, and are designed to align compensation to our business strategy and goals.

The Company's compensation philosophy is critical to our goals of attracting, retaining, and motivating our workforce in a highly competitive market. Our compensation philosophy provides the guiding principles that drive compensation-related decisions. The pillars of our compensation philosophy are listed below:

- Attracting and retaining top and diverse talent by providing market competitive pay opportunities;
- Remunerating for improving the Company's performance and adding stockholder value;
- · Maintaining strong corporate governance and risk management; and
- Creating and executing strategies to provide quality service to our consumers and business partners.

The Company's executive compensation program is also designed not to encourage excessive risk-taking. The Compensation Committee monitors the Company's risk profile and risk management process to ensure that the Company's compensation policies do not promote unnecessary and excessive risks that may threaten the value of the Company.

The Compensation Committee determines the compensation elements for our named executive officers. As part of its review and establishment of the performance criteria and compensation of our named executive officers, the Compensation Committee meets separately, generally on a quarterly basis, with the Chief Executive Officer and any other corporate officers as it deems appropriate. The Compensation Committee also reviews and considers the competitiveness of the Company's executive compensation as compared with the Company's peer groups. The Compensation Committee meets without the presence of executive officers, other than the Chief Executive Officer from time to time, when approving or deliberating on executive officer compensation and the Chief Executive Officer is not present during voting or deliberations of the Compensation Committee with respect to determination of his own compensation.

## **Overview of the Compensation Program**

The Company's executive compensation program is designed to:

• Retain our named executive officers by paying them competitively, motivating them to contribute to the Company's success, and rewarding them for their performance. The Committee determines targeted annual pay opportunities for the named executive officers and considers several factors such as market data, tenure, proficiency in role, performance, and skill set relative to the external marketplace, among others.



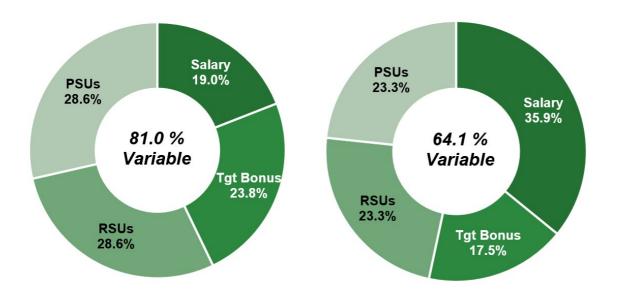


- Connect a substantial portion of each named executive officer's compensation to the financial performance of the Company and the remaining portion to the achievement of individual goals established for each named executive officer on a quarterly and annual basis.
- Encourage ownership of Intermex common stock.
- Discourage excessive risk-taking by named executive officers.

Using market data as a guide, the Compensation Committee establishes the balance between fixed/variable, cash/equity and annual/long-term incentive ("LTI") compensation to ensure that pay outcomes are appropriately aligned with financial, individual and stock price performance. The following graphs display the target pay mix of total compensation in 2022 for the Chief Executive Officer ("CEO") and the average of the other four named executive officers based on the executives' actual salary and their target annual cash bonus and LTI awards:



# FY22 Average Other NEOs Pay Mix



# **Role of the Compensation Committee**

The role of the Compensation Committee is to, among other things, establish and review our general compensation philosophy, review and approve compensation paid to our senior officers, review compensation paid to our independent directors, and administer incentive compensation plans and programs, including retaining authority to make and modify awards under such plans.

The Compensation Committee determines the base salaries, cash incentive bonuses, LTI awards and other forms of compensation for our named executive officers and reviews and makes recommendations to the Board with respect to director compensation. The Compensation Committee reviews and authorizes the terms of employment agreements, severance agreements, and other





material compensation agreements between Intermex and our named executive officers. In addition, the Compensation Committee administers our incentive compensation and equity-based plans, as well as oversees our stock ownership and retention policy.

# **Discretion and Judgment of the Compensation Committee**

The Compensation Committee may, in its discretion, delegate its duties and responsibilities to a subcommittee of the Compensation Committee as it deems appropriate and to the extent permitted by applicable law. Further, the Compensation Committee may, in its discretion, delegate its duties and responsibilities with respect to compensation of employees (other than compensation of executive officers) and broad-based benefit plans and programs as it seems appropriate to one or more officers of the Company.

# **Role and Independence of the Compensation Consultant**

The Compensation Committee retained FW Cook as the Compensation Committee's independent Compensation Consultant for assistance with determining executive officer compensation targets and the design of the Company's Employee Incentive Bonus Plan, including for the year ending December 31, 2022, determining director compensation for fiscal years 2022 and 2023 and the design of a peer group for compensation analysis. In retaining the Compensation Consultant, the Compensation Committee considered the six factors set forth in Rule 10C-1(b)(4)(i) through (vi) of the Exchange Act. In addition, after review of information provided by each of the members of the Compensation Committee as well as information provided by the Compensation Consultant and members of the Compensation Consultant team, the Compensation Committee determined that the Compensation Consultant is independent and there are no conflicts of interest raised by the firm's work with the Compensation Committee.

# **Role of Peer Companies and Benchmarking**

The Compensation Committee engages the Compensation Consultant to periodically conduct competitive reviews of the Company's executive compensation program, which includes a market comparison of target total direct compensation ("TDC") levels and an assessment of the Company's aggregate LTI grant practices (e.g., share usage, dilution, aggregate LTI spend, etc.).

The Compensation Consultant's analysis uses a selection of peer group companies and supplements peer group data with general industry survey data scoped by revenue (for which the Committee does not review the specific participants). The peer companies are selected based on having similar size, scope of operations and business/industry fit as Intermex. The peer group development process focused primarily on two relevant size metrics, revenue and market capitalization, as these two metrics are strongly correlated to pay opportunities. The peer group was initially developed by the Compensation Consultant and approved by the Committee, and is reviewed periodically to ensure it continues to be reasonable and fair for pay benchmarking purposes. The most recent peer group review occurred in August 2022, at which time the Committee approved the following 14-company peer group:





Current 2022 Peer Group							
Caas Information Systems, Inc.	EVO Payments, Inc.	LendingClub Corp					
CSG Systems International, Inc.	EZCORP INC	Regional Management Corp.					
CURO Group Holdings Corp	goeasy Ltd.	Triumph Financial, Inc.					
Everi Holdings Inc.	GREEN DOT CORP	WORLD ACCEPTANCE CORP					
EVERTEC, Inc.	Information Services Group Inc.						

At the time the peer group was approved, Intermex's revenue and market cap were near the median. The market data from the Compensation Consultant's analyses are used as one factor in the determination of executive compensation target pay levels, as more fully described below.

# **Primary Components of our Executive Compensation for 2022**

In 2022, the primary components of compensation paid to our named executive officers are the following:

Component	Description	Objective
Base Salary	Base salaries are reviewed on an annual basis. Any adjustments are based on market conditions, level of responsibility and merit	To attract and retain high level talent and provide a competitive baseline level of fixed compensation to compensate for day-to-day responsibilities
Annual Cash Incentive Bonus Plan	Annual cash-denominated performance- based component of executive compensation, expressed as a percentage of base salary	To reward executives for the Company's annual financial performance (Adjusted EBITDA) and achievement of short-term individual goals on annual and quarterly bases
Long-Term Equity Incentive Awards	Stock awards, which may include restricted stock units ("RSUs") or restricted stock awards ("RSAs") and performance stock units ("PSUs") that are granted on annual basis and vest over multi-year periods subject to continued service and, in the case of PSUs, the achievement of certain performance conditions as determined by the Compensation Committee such as revenues or adjusted earnings per share	To align executive compensation with long- term value creation for our stockholders, drive executive retention and build ownership in the Company over time



# **Base Salary**

All of our named executive officers receive a base salary that reflects the Committee's assessment of the named executive officer's position, skills and value to the Company. It is the Committee's philosophy to keep salaries within a competitive market range and adjust base salaries in response to changes in the size, scope or complexity of an executive's job, or in connection with a promotion. For 2022, Mr. Lisy's base salary did not increase. Mr. Nilsen's and Mr. Aguilar's base salaries increased 12% to recognize changes in market salary benchmarks for similar types of positions with comparable responsibilities. Adjustments to the other named executive officers' base salaries represent normal course increases meant to align with the annual merit adjustments made by the Company for other employees. The 2022 annualized base salary actions for our named executive officers are summarized in the following table:

Named Executive Officer	2021	2022	% Change	
Robert Lisy	\$1,000,000	\$1,000,000	—	
Andras Bende	\$425,000	\$450,000	5.9%	
Randall D. Nilsen	\$375,000	\$420,000	12.0%	
Joseph Aguilar	\$375,000	\$420,000	12.0%	
Ernesto Luciano	\$275,000	\$286,000	4.0%	

# **Annual Cash Incentive Awards**

We maintain the Employee Incentive Bonus Plan (the "Bonus Plan"), which is an annual, cash-based incentive plan, in which certain sales employees and all non-sales employees, including the named executive officers, participate. For 2022, payments under the Bonus Plan were determined based on completion of certain individual performance objectives weighted at 25% (the "Individual component") and Company-wide Adjusted EBITDA targets (the "Adjusted EBITDA component"), weighted at 75%. For the CEO, the bonus is determined 100% based on the Adjusted EBITDA component to emphasize the importance of Company financial performance. Refer to the "Non-GAAP Financial Measures" section of Item 7 in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 for our calculation and reconciliation to the closest GAAP Measure of Adjusted EBITDA<sup>2</sup>.

Each named executive officer's target bonus amount was generally determined at the outset of the year and was expressed as a percentage of such officer's base salary. For 2022, Mr. Lisy's target bonus amount increased by 25%. Mr. Bende's and Mr. Luciano's target bonus amounts increased by 25.0% and 12.5%, respectively, from their initial target bonus amounts to recognize changes in market bonus benchmarks for similar types of positions with comparable responsibilities, as well as individual performance. Mr. Nilsen's and Mr. Aguilar's target bonus amounts (as percentages of base salary) did not increase. The target bonus amounts (as percentages of base salary) for 2021 and 2022 are summarized in the table below:



<sup>&</sup>lt;sup>2</sup> Adjusted EBITDA is as defined in the "Non-GAAP Financial Measures" section of Item 7 in our Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on March 15, 2023.



Named Executive Officer	2021	2022	% Change
Robert Lisy	100%	125%	25.0%
Andras Bende	40%	50%	25.0%
Randall D. Nilsen	50%	50%	—%
Joseph Aguilar	50%	50%	—%
Ernesto Luciano	50% <sup>3</sup>	45%	(10.0)% <sup>4</sup>

The table below summarizes the 2022 target bonus opportunities and earned amounts for all named executive officers:

					f Target Bonus Ilars	Breakdown of Earned Bonus Dollars	
Named Executive Officer	Target Bonus	Weighting EBITDA Individual		Adjusted EBITDA	Individual Performance	Adjusted EBITDA	Individual Performance
Robert Lisy <sup>5</sup>	\$1,250,000	100%	%	\$1,250,000	\$—	\$1,493,750	\$—
Andras Bende	\$225,000	75%	25%	\$168,750	\$56,250	\$201,414	\$56,039
Randall D. Nilsen	\$210,000	75%	25%	\$157,500	\$52,500	\$188,098	\$51,640
Joseph Aguilar	\$210,000	75%	25%	\$157,500	\$52,500	\$186,314	\$49,828
Ernesto Luciano <sup>6</sup>	\$121,550	75%	25%	\$91,163	\$32,175	\$108,939	\$27,968

Actual payouts under the plan may range from 0% to 150% of each executive's target based on performance versus preestablished objectives. Under the terms of the Bonus Plan, the Individual component was measured and paid on a quarterly basis and may range from 0% to 150% of target. Half of the Adjusted EBITDA component is paid based on quarterly performance with the remaining half subject to full-year performance. The quarterly payout for Adjusted EBITDA is made on a binary basis, such that if the quarterly target is achieved, then the quarterly payout is made (12.5% of the Adjusted EBITDA target), with no partial payouts. All quarterly Adjusted EBITDA targets were set at the beginning of the year. The Company uses a combination of quarterly Individual targets and quarterly and annual Adjusted EBITDA targets to effectively motivate its executive team by balancing the focus and reward on both immediate near-term performance and longer term performance.

For the full-year Adjusted EBITDA component, the Compensation Committee sets threshold, target and maximum levels of performance at the outset of the year. Threshold performance was set at 90% of the targeted Adjusted EBITDA amount, achievement of which pays 0% of target. Target performance was set at 100% of the targeted Adjusted EBITDA amount, achievement of which pays

<sup>6</sup> The Target Bonus represents the weighted average for 2022.



<sup>&</sup>lt;sup>3</sup> Mr. Luciano's target bonus amount for 2021 was increased from 40% to 50% because of achievement of personal goals set forth in his employment agreement.

<sup>&</sup>lt;sup>4</sup> Mr. Luciano's target bonus was increased from 40% to 45% as set forth in his employment agreement effective in the third quarter of 2022.

<sup>&</sup>lt;sup>5</sup> There was a modest discretionary and voluntary reduction of Mr. Lisy's bonus, which resulted in a difference between the earned bonus amount per the table above and the amount presented in the Summary Compensation Table below.



100% of target. Maximum performance was set at 115% of the targeted Adjusted EBITDA amount, the achievement of which pays 150% of target. There would be no payment under the Bonus Plan for performance below threshold and linear interpolation applies between threshold/target and target/maximum performance levels.

For 2022, the quarterly Adjusted EBITDA targets were achieved for all quarters. The full-year Adjusted EBITDA performance was \$105.3 million versus the target of \$99.2 million, resulting in an additional payout for the full-year Adjusted EBITDA of 19.5% of target annual bonus attributable to the Adjusted EBITDA performance.

Mr. Bende's individual objectives were based on the following factors: (i) increasing investor interaction, (ii) improving banking charges, (iii) enhancing capital management, (iv) performing and leading merger and acquisition related activities, (v) enhancing board reporting processes, and (vi) monitoring and optimizing internal control and internal audit activities. For each quarter in 2022, Mr. Bende's level of achievement of his individual objectives, as determined by the Compensation Committee, with input from the CEO, was between 99% and 100% of the applicable goal.

Mr. Aguilar's individual objectives were based on the following factors: (i) growth of online wire processing transactions, (ii) overseeing development and implementation of the corporate headquarters' relocation plan, (iii) performing and leading merger and acquisition related activities, and (iv) digital product development. For each quarter in 2022, Mr. Aguilar's level of achievement of his individual objectives, as determined by the Compensation Committee, with input from the CEO, ranged approximately from 84% to 103% of the applicable goal.

Mr. Nilsen's individual objectives were tied to his role as Chief Revenue Officer and were specifically measured based on the factors that included: (i) market penetration, (ii) agent activation, and (iii) increasing sales volume. For each quarter in 2022, Mr. Nilsen's level of achievement of his individual objectives, as determined by the Compensation Committee, with input from the CEO, ranged approximately from 97% to 100% of the applicable goal.

Mr. Luciano's individual objectives were based on the following factors: (i) overseeing regulatory and legal processes of merger and acquisition related activities, (ii) pursuing and advancing resolution of open litigation, (iii) proxy statement preparation, and (iv) assessing and evaluating legal fees. For each quarter in 2022, Mr. Luciano's level of achievement of his individual objectives, as determined by the Compensation Committee, with input from the CEO, ranged approximately from 91% to 94% of the applicable goal.

Based on the combined impact of Adjusted EBITDA and Individual component performance, the overall payout as a percent of target was 119.5% of target for the CEO (based on Adjusted EBITDA performance only) and ranged approximately from 101.6% to 114.4% for Messrs. Bende, Aguilar, Nilsen and Luciano, based on quarterly and annual Adjusted EBITDA and quarterly Individual components performance.

# **Long-Term Equity Incentive Awards**

We maintain a Long-Term Equity Incentive Plan under the International Money Express, Inc. 2020 Omnibus Equity Compensation Plan (the "2020 Plan"). The Company believes that a substantial portion of each named executive officer's compensation should be paid in LTI compensation and should align the executive's interests with those of our stockholders through a combination of performance-based and time-based equity awards. In addition, the Committee believes LTI awards





are a key component of market-competitive total compensation and serve to attract and retain key executives while linking a substantial portion of their compensation to the attainment of predetermined financial objectives. The Compensation Committee approves annual LTI awards for the named executive officers based on several factors, including the level of responsibility within the organization, the individual's contribution towards performance goals, and market data.

The 2020 Plan provides for the granting of stock-based incentive awards, including stock options, RSUs, RSAs and PSUs to named executive officers, other Company employees, certain other service providers and independent directors of the Company.

The Committee makes annual equity grants to its senior executives to provide continuous motivation and reward for performance, align with market practice and ensure continuous retention value that provides leadership continuity. Each executive's annual LTI award is determined as a percentage of salary for each executive. The long-term equity incentives granted in 2022 were provided in equal value-based amounts of service-vested RSAs or service-vested RSUs (50% weighting) and PSUs (50% weighting). These award types were used to strike an appropriate balance between stockholder aligned retention vehicles that are variable with the stock price and performance-based equity that ties compensation outcomes to the achievement of pre-established, multi-year financial performance goals. Additionally, the sole use of full-value awards, rather than stock options, keeps dilution and overhang levels low.

RSAs and RSUs granted to the Company's named executive officers generally vest in four equal annual installments beginning one year after the date of the grant, subject to continued employment. PSUs granted to the Company's named executive officers generally vest subject to attainment of performance criteria during the designated performance period established by the Compensation Committee. The PSUs vest based on the achievement of certain revenue targets for the 2021 grants or adjusted earnings per share ("Adjusted EPS") targets for the 2022 grants for a performance period of two years combined with a service period of three years. The PSUs granted in 2023 to the Company's named executive officers vest based on the achievement of certain Adjusted EPS targets over a three-year performance period and service for a period of three years. There will be no payout of PSUs if the threshold performance is not achieved for the specific metric.

The 2022 PSUs were granted in March 2022 to each named executive officer. The PSUs vest subject to achievement of preestablished performance criteria over a two-year performance period and three-year service period. The performance metric for the 2022 PSUs was two-year cumulative Adjusted EPS, which is determined by dividing (i) Adjusted Net income as defined and reconciled to the closest GAAP Measure in the "Non-GAAP Financial Measures" section of Item 7 in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 by (ii) GAAP weighted-average common shares outstanding (basic), which for purposes of this calculation has been assumed to remain constant over the performance period.

Adjusted EPS was selected as the performance metric because it is believed to be an important financial metric that is linked to stock price performance and captures more variables than the Adjusted EBITDA metrics used in the annual incentive program. Each executive received a target allocation of PSUs by taking the intended PSU grant value and dividing it by the stock price on the grant date. The Committee determined a threshold, target and maximum level of performance which, if achieved, would result in 50%, 100% or 200% of the target PSUs being earned. Linear interpolation applies between threshold/target and target/maximum performance levels and no PSUs are earned for performance below the threshold level. Vesting is contingent on continued service through the end of the three-year service period. Following the conclusion of the performance period, the Compensation Committee will certify the number of PSUs earned.





The size of the 2022 equity awards for each named executive officer was informed by market data (prepared by the Compensation Consultant), performance assessments, value of the named executive officer to the organization, and the value of unvested equity awards, among other factors.

Named Executive Officers	Position	Target LTI (%)	Target LTI (\$)	RSAs (\$)	RSUs (\$)	PSUs (\$)
Robert Lisy	CEO & President	300%	\$3,000,000	\$1,500,000	\$—	\$1,500,000
Andras Bende	Chief Financial Officer	133%	\$600,000	\$—	\$300,000	\$300,000
Joseph Aguilar	President and General Manager - Latin America	143%	\$600,000	\$—	\$300,000	\$300,000
Randall D. Nilsen	Chief Revenue Officer	143%	\$600,000	\$—	\$300,000	\$300,000
Ernesto Luciano	Chief Legal Officer and General Counsel & Corporate Secretary	105%	\$300,000	\$—	\$150,000	\$150,000

In February and March 2022, the Compensation Committee approved the following LTI awards:

### Achievement of the 2021 PSU Grant Performance Measures

During 2021, the Compensation Committee introduced the concept of performance-based awards by approving the grant of PSUs. The 2021 PSUs granted in March 2021 to each named executive officer vest, subject to achievement of pre-established performance criteria, over a two-year performance period and a three-year service period. The performance criteria consisted of two-year cumulative revenues for 2021 and 2022. The Compensation Committee determined a threshold, target and maximum level of performance which, if achieved, would result in 50%, 100% or 200% of the target PSUs being earned. Linear interpolation applies between threshold/target and target/maximum performance levels and no PSUs are earned for performance below the threshold level. Vesting is contingent on continued service through the end of the three-year service period. The table below shows the pre-established revenue targets during the performance period:

Cumulative Revenue During the Performance Period	PSUs Vesting as a Percentage of Target
Less than \$833,048,000 (Below Threshold)	—%
\$833,048,000 (Threshold)	50%
\$864,075,000 (Target Performance)	100%
\$895,615,000 (Maximum Performance)	200%

As certified by the Compensation Committee in March 2023, the Company reported total cumulative revenue during the performance period of approximately \$1,006,011,000, which resulted in a total potential earnout of 200% of the target number of 2021 PSUs granted as shown in the table below, which awards will fully vest upon completion of the three-year service condition:





Named Executive Officer	Position	Target PSU (shares)	Actual PSU Payout (shares)
Robert Lisy	CEO & President	88,215	176,430
Andras Bende	Chief Financial Officer	22,000	44,000
Joseph Aguilar	President and General Manager - Latin America	19,408	38,816
Randall D. Nilsen	Chief Revenue Officer	19,408	38,816
Ernesto Luciano	Chief Legal Officer and General Counsel & Corporate Secretary	11,000	22,000

# **Clawback Policy**

In October 2022, the SEC released final rules that would require all publicly traded companies to adopt clawback policies that would apply when there is an accounting restatement that results in erroneously awarded incentive-based compensation to certain executives. NASDAQ filed listing standards that incorporate these clawback rules in February 2023.

We are also subject to the clawback provisions of Section 304 of The Sarbanes-Oxley Act, which require our CEO and CFO to reimburse the Company for any bonus, incentive, or equity-based compensation that was received during the 12-month period following an accounting restatement due to our material non-compliance, due to the CEO or CFO's misconduct, with any financial reporting requirement.

We are in the process of adopting a clawback policy that will comply with the proposed new requirements released by NASDAQ and also encompass the Sarbanes-Oxley clawback requirements.

# **Risk Considerations in our Compensation Program**

The Company has considered its compensation policies and practices for its employees and concluded that the policies and practices do not give rise to risks that are reasonably likely to have a material adverse effect on the Company. This conclusion was based on the assessment performed by the Company's management and was reviewed by the Compensation Committee as well as its Compensation Consultant.

# **Stock Ownership and Retention Policy**

The Company encourages stock ownership by its officers, and senior executives to promote a long-term perspective in managing the Company and align stockholder and director interests.

The Company has a Stock Ownership and Retention Policy which is applicable to the named executive officers and other executive officers (and the non-management directors). The terms and conditions of the policy are periodically reviewed by the Compensation Committee and the Compensation Consultant to ensure consistency with peer group, corporate governance best practices and alignment between the interests of the individuals covered by the policy and the interests of the Company's stockholders.



Under the policy, which was last updated effective October 27, 2022, executive officers are required to attain a minimum share ownership level equal to a multiple of their annual base salary as indicated in the table below:

CEO	Other Executive Officers		
5x Annual Base Salary	2x Annual Base Salary		

A covered person will not be in violation of the policy if, until such covered person meets his or her ownership minimum, such covered person retains 50%, in the case of an executive officer, and 100%, in the case of a non-management director, of the shares acquired on or after October 31, 2022 by such person pursuant to the vesting of restricted stock or restricted stock units, including performance based awards, and shares acquired upon the exercise of options by such covered person, net of shares retained by the Company to satisfy withholding requirements, shares tendered by the covered person to pay any portion of the exercise price of options and if all or a portion of the taxes due in connection with such events are satisfied by the covered person remitting cash to the Company or applicable taxing authority or by the Company withholding amounts from such covered person's compensation or payments otherwise due, the number of shares having a fair market value equal to the amount so remitted to or withheld by the Company (or directly paid by the covered person).

Once the minimum share ownership level is satisfied, the covered person is expected to continue to satisfy such requirement for so long as he or she is subject to the policy.

The following categories satisfy a covered person's ownership guidelines: (i) shares of common stock owned directly; (ii) shares of common stock owned indirectly (e.g., by a spouse, dependent child, a trust or allocable to the interest of a covered person in an entity such as limited partnership, limited liability or closely held corporation); (iii) shares of common stock held in a 401(k) plan; and (iv) restricted or deferred shares of common stock issued as equity awards (including restricted stock units), net of taxes, the vesting and/or issuance of which is dependent solely on the lapse of time or continued status as a director or employee of the Company. The following categories are excluded: (a) shares underlying options held, whether or not vested and (b) shares underlying unearned and unvested performance share units held (unless converted to restricted stock units).

As of December 31, 2022, all named executive officers are in compliance with the guidelines based on either having achieved the required level of ownership or by complying with the 50% retention ratio described above.

# **Retirement Benefit Programs**

The Company maintains a tax-qualified defined contribution plan (the "401(k) Plan") that provides retirement benefits to employees, including matching contributions. The Company matches 50% of each employee's contributions up to a maximum of 3% of their total compensation. The named executive officers are eligible to participate in the 401(k) Plan on the same terms as other participating employees.

# Anti-Hedging and Anti-Pledging Policy





Our Securities Trading policy prohibits, among other things, the hedging and pledging of our securities by our executive officers and directors, specifically, (i) engaging in short sales, (ii) engaging in transactions in put options, call options or other derivative securities related to Company securities, on an exchange or in any other organized market, (iii) engaging in hedging or monetization transactions related to Company securities, including through the use of financial instruments such as equity swaps, prepaid variable forwards, and collars and exchange funds, (iv) pledging our stock as collateral for a loan, and (v) holding our securities in a margin account.

# Accounting for and Tax Treatments of Compensation

### Base Salary and Annual Cash Incentive Plan

The Company accounts for salaries and cash incentive expense in accordance with GAAP, which requires the recognition of these types of compensation costs as they are incurred by the Company and earned by the Company's employees.

The Company deducts the employee's portion of federal, state or city income tax and other related payroll taxes such as social security when salaries or cash incentive awards are paid. At the same time, the Company expenses and remits the portion of payroll taxes under its responsibility.

### Long-Term Equity Incentive Awards

The Company accounts for its long-term equity incentive awards expense under GAAP, which requires the measurement and recognition of compensation costs for all equity-based payment awards made to employees and directors based on estimated fair values. We have elected to account for forfeitures as they occur. The Company may use either authorized and unissued shares or treasury shares to meet share issuance requirements.

The Company deducts the employee's portion of federal, state or city income tax and other related payroll taxes such as social security upon vesting of the equity award. At the same time, the Company expenses and remits the portion of payroll taxes under its responsibility.

### **Compensation Committee Report on Executive Compensation**

In fulfilling our role, we met and held discussions with the Company's management and reviewed and discussed the Compensation Discussion and Analysis contained in this Proxy Statement on Schedule 14A. Based on the review and discussions with management, advisors and the Compensation Consultant and our business judgment, we recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement on Schedule 14A for filing with the SEC.

Respectfully submitted by the Compensation Committee of the Board of Directors:

Michael Purcell (Chair) Debra Bradford Laura Maydon John Rincon



# NAMED EXECUTIVE OFFICER COMPENSATION

# **Summary Compensation Table**

The following table sets forth the compensation paid to and earned by the named executive officers that is attributable to services performed during fiscal years 2022, 2021 and 2020.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)(1)	Stock Awards (\$)(2)	Options Awards (\$)(2)	Non Equity Incentive Plan Compensation (\$)(3)	All Other Compensation (\$)(4)	Total (\$)
Robert Lisy	2022	\$1,000,000	\$405,000	\$3,000,000	\$—	\$1,432,638	\$4,576	\$5,842,214
Chief Executive Officer and President	2021	\$1,000,000	\$—	\$2,500,013	\$—	\$1,500,000	\$4,447	\$5,004,460
	2020	\$752,885	\$—	\$—	\$—	\$463,733	\$88,579	\$1,305,197
Andras Bende	2022	\$450,000	\$100,000	\$600,000	\$—	\$257,453	\$—	\$1,407,453
Chief Financial Officer <sup>(5)</sup>	2021	\$425,000	\$55,000	\$524,290	\$—	\$233,750	\$—	\$1,238,040
Onicer	2020	\$24,519	\$14,200	\$—	\$—	\$—	\$125,000	\$163,719
Joseph Aguilar Former Chief Operating Officer	2022	\$420,000	\$100,000	\$600,000	\$—	\$236,142	\$865	\$1,357,007
(Current President and General Manager	2021	\$375,000	\$55,000	\$550,023	\$—	\$254,813	\$1,632	\$1,236,468
- Latin America)	2020	\$327,115	\$29,000	\$—	\$713,605	\$121,895	\$39,000	\$1,230,615
Randall D. Nilsen	2022	\$420,000	\$100,000	\$600,000	\$—	\$239,738	\$16,509	\$1,376,247
Chief Revenue Officer	2021	\$375,000	\$55,000	\$550,023	\$—	\$256,207	\$13,349	\$1,249,579
Onicer	2020	\$299,269	\$26,200	\$—	\$—	\$118,078	\$15,232	\$458,779
Ernesto Luciano Chief Legal Officer	2022	\$286,000	\$50,000	\$300,000	\$—	\$136,907	\$4,103	\$777,010
and General Counsel & Corporate	2021	\$275,000	\$35,000	\$269,230	\$—	\$151,130	\$2,263	\$732,623
Secretary	2020	\$22,917	\$—	\$—	\$—	\$—	\$30,000	\$52,917

- (1) In 2022, the Compensation Committee approved the payment of special recognition bonuses to be paid in connection with the closing of the acquisition of Envios de Valores La Nacional Corp. and LAN Holdings, Corp. For 2021, the Compensation Committee approved the payment of discretionary bonuses to named executive officers due to their extraordinary performance and contributions to the success of the Company during 2021. For 2020, the Compensation Committee approved the payment of discretionary bonuses to Mr. Bende and Mr. Luciano to recognize their contribution to the Company since they joined in December 2020.
- (2) The amounts included in the "Stock Awards" column and "Option Awards" column reflect the aggregate grant date fair value of equity awards granted to the named executive officers as computed in accordance with FASB ASC Topic 718. For a discussion of the assumptions made in the valuation reflected in these columns for fiscal year 2022, see Note 14 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended December 31,





2022. The grant date fair values of all performance based awards were computed based on the probable outcome of the performance conditions as of the grant date of such awards, which was at target. The respective grant date fair values of the PSUs granted in fiscal 2022 and 2021, assuming at such grant date the maximum payment (200% of target for each grant), would have been as follows: Mr. Lisy — \$3,000,000 and \$2,500,000; Mr. Bende — \$600,000 and \$524,000; Mr. Nilsen — \$600,000 and \$550,000; Mr. Aguilar — \$600,000 and \$550,000; and Mr. Luciano — \$300,000 and \$269,000. See the 2022 Grants of Plan-Based Awards Table on page 43 and related notes and the "Compensation Discussion and Analysis" section of this proxy statement for information with respect to equity awards granted in fiscal 2022 and the Outstanding Equity Awards at End of Fiscal Year 2022 Table on page 44 and related notes for information with respect to equity awards granted prior to fiscal 2022. No performance shares were granted before fiscal 2021.

(3) The amounts included in the "Non Equity Incentive Plan Compensation" column reflect the quarterly bonuses and annual performance bonuses earned and paid under the Company's Employee Incentive Bonus Plan for fiscal years 2022, 2021 and 2020. The "Annual Cash Incentive Awards" section above describes how the Employee Incentive Bonus Plan awards were determined. The following table sets forth the actual amount earned and paid quarterly and annually to named executive officers for fiscal year 2022:

Name and Principal Position	Year	First Quarter Payout	Second Quarter Payout	Third Quarter Payout	Annual Performance Payout	Total Payout
Robert Lisy Chief Executive Officer and President	2022	\$156,250	\$156,250	\$156,250	\$963,888	\$1,432,638
Andras Bende Chief Financial Officer <sup>(5)</sup>	2022	\$28,125	\$28,125	\$28,125	\$173,078	\$257,453
Joseph Aguilar Former Chief Operating Officer (Current President and General Manager - Latin America)	2022	\$26,342	\$26,090	\$26,185	\$157,525	\$236,142
Randall D. Nilsen Chief Revenue Officer	2022	\$26,167	\$26,217	\$26,235	\$161,119	\$239,738
Ernesto Luciano Chief Legal Officer and General Counsel & Corporate Secretary	2022	\$14,086	\$13,978	\$15,766	\$93,077	\$136,907

(4) For Mr. Lisy, the amounts set forth above include (x) a housing allowance in the amount of \$84.5 thousand for an apartment in the Miami, Florida area, for fiscal year 2020 (none for 2022 and 2021) and (y) matching contributions under our 401(k) retirement savings plan, in the amount of \$4.6 thousand, \$4.5 thousand and \$4.1 thousand for fiscal years 2022, 2021 and 2020, respectively. For Mr. Bende, the amounts set forth above include a moving allowance of \$125.0 thousand in 2020. For Mr. Aguilar, the amount set forth above includes (x) matching contributions under our 401(k) retirement savings plan, in the amount of \$1.0 thousand and \$1.6 thousand for fiscal year 2022 and 2021, respectively, (none for 2020) and (y) a housing allowance of \$39.0 thousand for fiscal year 2020 (none for 2022 and 2021). For Mr. Nilsen, the amounts set forth above include (x) reimbursements for car-related costs of \$12.0 thousand, \$11.0 thousand and \$13.0 thousand for fiscal years 2022, 2021 and 2020, respectively, and (y) matching contributions under our 401(k) retirement savings plan, in the amount of \$4.5 thousand, \$2.3 thousand and \$2.2 thousand for fiscal years 2022, 2021 and 2020, respectively. For Mr. Luciano, the amount set forth above includes (x) matching contributions under our 401(k) retirement savings plan, in the amount of \$4.5 thousand, \$2.3 thousand and \$2.2 thousand for fiscal years 2022, 2021 and 2020, respectively. For Mr. Luciano, the amount set forth above includes (x) matching contributions under our 401(k) retirement savings plan, in the



amount of \$4.1 thousand and \$2.3 thousand for fiscal year 2022 and 2021, respectively, (none for 2020) and (y) a \$30.0 thousand signing bonus for fiscal year 2020 (none in 2022 and 2021).

(5) Mr. Bende joined the Company as the Chief Financial Officer in December 2020.

# 2022 Grants of Plan-Based Awards Table

The following table provides additional information about the plan-based awards granted to the named executive officers for the year ended December 31, 2022.

Name and	Grant		d Future Payou ty Incentive Pla		Number of shares of stock or units (1)			Grant date fair value
Principal Position	Date	Threshold (S)	Target (\$)	Maximum (\$)	Threshold	Target	Maximum	of stock awards (2)
	N/A	\$—	\$1,250,000	\$1,875,000	—	—	—	\$—
Robert Lisy <sup>(3)</sup>	2/28/2022	\$—	\$—	\$—	—	93,400	—	\$1,500,000
	3/23/2022	\$—	\$—	\$—	34,965	69,930	139,860	\$1,500,000
	N/A	\$—	\$225,000	\$337,500	—	—	—	\$—
Andras Bende	2/28/2022	\$—	\$—	\$—	—	18,680	—	\$300,000
	3/23/2022	\$—	\$—	\$—	6,993	13,986	27,972	\$300,000
	N/A	\$—	\$210,000	\$315,000	—	—	—	\$—
Joseph Aguilar	2/28/2022	\$—	\$—	\$—	—	18,680	—	\$300,000
	3/23/2022	\$—	\$—	\$—	6,993	13,986	27,972	\$300,000
	N/A	\$—	\$210,000	\$315,000	—	—	—	\$—
Randall D. Nilsen	2/28/2022	\$—	\$—	\$—	—	18,680	—	\$300,000
	3/23/2022	\$—	\$—	\$—	6,993	13,986	27,972	\$300,000
	N/A	\$—	\$121,550	\$182,325	—	—	—	\$—
Ernesto Luciano	2/28/2022	\$—	\$—	\$—	—	9,340	—	\$150,000
	3/23/2022	\$—	\$—	\$—	3,496	6,993	13,986	\$150,000

- (1) For Robert Lisy, the above awards consist of Restricted Stock Awards and Performance Stock Units. For all other named executive officer, the awards consist of Restricted Stock Units and Performance Stock Units. The vesting terms of the restricted stock and the restricted stock unit awards were determined by the Compensation Committee at the time of grant and are generally consistent with restricted stock unit awards granted to the Company's other employees, and the vesting terms and performance goals of the awards were determined by the Compensation Committee at the time of grant are generally consistent with awards granted to other senior executives (except as described in note (3) below).
- (2) The amounts reflect the grant date fair value of equity awards granted to the named executive officers as computed in accordance with FASB ASC Topic 718.
- (3) The awards granted to Mr. Lisy are generally consistent with awards granted to other senior executives, except that, as required by the CEO Employment Agreement, if Mr. Lisy retires after age 66, all awards will continue to vest in accordance with their original vesting schedule, subject to attainment of any applicable performance goals.

2023 Proxy Statement

INTERNATIONAL MONEY EXPRESS 43



# Outstanding Equity Awards at End of Fiscal Year 2022

Option Awards(1)						Stock Awards(2)				
Name	Grant Date	Grant Type	Number of securities underlying unexercised options (#) exercisable	Equity incentive plan awards: Number of securities underlying unexercised unearned options (#)	Option exercise price (\$)	Option expiration date	Number of shares or units of stock that have not vested (#)	Market value of shares or units of stock that have not vested (\$)	Equity incentive plan awards: number of unearned shares, units or other rights that have not vested (#)	Equity incentive plan awards: market or payout value of unearned shares, units or other rights that have not vested (\$)
Dahari	3/4/2021	RSA	—	—	—	—	66,162	\$1,612,368	—	—
Robert Lisy Chief Executive	3/4/2021	PSU (3)	-	—	—	-	-	—	176,430	\$4,299,599
Officer and President	2/28/2022	RSA	_	_	—	-	93,400	\$2,276,158	—	—
i resident	3/23/2022	PSU	—	—	—	—	-	—	69,930	\$1,704,194
	3/4/2021	RSU	—	—	—	-	11,250	\$274,163	-	—
Andras Bende Chief Financial	3/4/2021	PSU (3)	_	—	—	—	-	—	44,000	\$1,072,280
Officer	2/28/2022	RSU	_	—	—	-	18,680	\$455,232	—	_
	3/23/2022	PSU	_	—	—	-	-	—	13,986	\$340,839
	9/23/2019	Option Award	31,250	31,250	\$14.46	9/23/2029	-	—	—	—
Joseph Aguilar	6/26/2020	Option Award	31,250	62,500	\$12.45	6/26/2030	-	—	—	—
Former Chief Operating Officer	3/4/2021	RSU	_	_	—	-	14,556	\$354,730	—	—
(Current President and General	3/4/2021	PSU (3)	_	_	—	-	-	—	38,816	\$945,946
Manager - Latin America)	2/28/2022	RSU	-	—	—	-	18,680	\$455,232	—	—
	3/23/2022	PSU	—	—	—	-	-	—	13,986	\$340,839
	7/26/2018	Option Award	230,000	—	\$9.91	7/26/2028	-	—	-	—
Randall D.	3/4/2021	RSU	_	—	—	—	14,556	\$354,730	—	—
Nilsen Chief Revenue	3/4/2021	PSU (3)	_	—	—	-	-	—	38,816	\$945,946
Officer	2/28/2022	RSU	_	—	—	-	18,680	\$455,232	—	—
	3/23/2022	PSU	_	—	—	—	-	—	13,986	\$340,839
Ernesto Luciano	3/4/2021	RSU	—	—	—	-	6,000	\$146,220	—	—
Chief Legal Officer and General	3/4/2021	PSU (3)	—	—	—	—	—	—	22,000	\$536,140
Counsel & Corporate	2/28/2022	RSU	—	—	—	-	9,340	\$227,616	—	—
Secretary	3/23/2022	PSU	—	—	—	_	-	—	6,993	\$170,419

(1) The Option Awards columns reflect stock options granted to the applicable named executive officer on the dates shown, which vest and become exercisable in four equal installments beginning one year after the date of grant, subject to the named executive officer's continued





employment with the Company. The Option Awards described in this table were granted under the International Money Express, Inc. 2018 Omnibus Equity Compensation Plan.

- (2) The Stock Awards columns reflect RSUs and RSAs granted to the applicable named executive officer on the dates shown, which vest generally in four equal installments beginning one year after the date of grant, subject to the named executive officer's continued employment with the Company. In addition, the Stock Awards column reflects PSUs granted, shown based on target performance for the 2022 grant and maximum performance for the 2021 grant, to the applicable named executive officer on the dates shown, which generally vest subject to attainment of performance criteria during the performance period established by the Compensation Committee.
- (3) The PSUs granted in 2021 had a performance period of January 1, 2021 through December 31, 2022. In March 2023, the Compensation Committee determined that the performance targets were attained at 200% of target, which is the number of shares reflected in the column labeled "equity incentive plan awards: number of unearned shares, units or other rights that have not vested (#)." The PSUs then converted to RSUs and remain subject to service vesting through December 31, 2023.

# **Option Exercises and Stock Vested for 2022 Table**

The following table provides additional information about the exercises of options and vesting of stock awards held by the named executive officers during the year ended December 31, 2022.

	Option	Awards	Stock Awards		
Name	Number of shares acquired on exercise (#)	Value realized on exercise (\$)	Number of shares acquired on vesting (#)	Value realized on vesting (\$)	
Robert Lisy Chief Executive Officer and President	795,387	\$12,829,592	22,053	\$347,114	
Andras Bende Chief Financial Officer	_	—	3,750	\$59,025	
Joseph Aguilar President and General Manager - Latin America	93,750	\$640,313	4,852	\$76,370	
Randall D. Nilsen Chief Revenue Officer	_	—	4,852	\$76,370	
Ernesto Luciano Chief Legal Officer and General Counsel & Corporate Secretary	_	—	2,000	\$31,480	





# **Employment Agreements**

Each of Messrs. Lisy, Bende, Aguilar, Nilsen and Luciano is a party to an employment agreement with the Company, summarized below.

### Chief Executive Officer and President (Robert Lisy)

On November 15, 2021, Holdings entered into an amended and restated employment agreement with Mr. Lisy, which was effective as of January 1, 2022 (the "CEO Employment Agreement"). The CEO Employment Agreement expires on December 31, 2023, subject to automatic one-year extensions unless either the Company or Mr. Lisy provides at least 90 days' written notice to the other of intent not to renew the term. The CEO Employment Agreement replaced prior employment agreements between Mr. Lisy and the Company.

Per the CEO Employment Agreement, Mr. Lisy's base salary is \$1,000,000. The CEO Employment Agreement also provides that Mr. Lisy is eligible to earn a performance-based annual cash incentive. The annual cash incentive payable has an annual target of 125% of Mr. Lisy's base salary, or \$1,250,000, and shall be conditioned on the achievement of certain performance goals, including the achievement of budgeted Adjusted EBITDA (as defined in the CEO Employment Agreement), and the achievement of individual performance goals as may be reasonably agreed to by the Board and Mr. Lisy. The CEO Employment Agreement, subject to approval by the Compensation Committee, provides for an award to Mr. Lisy of restricted stock and performance stock units ("PSUs"), in each case granted under the terms of the Company's 2020 Omnibus Equity Compensation Plan (the "2020 Plan") and having a grant date value of \$1,500,000 each, as computed in accordance with U.S. GAAP.

The CEO Employment Agreement also provides that Mr. Lisy continues to be eligible to participate in all benefit programs (excluding severance, bonus, incentive or profit-sharing plans) offered on the same basis as generally made available to other employees and vacation and reimbursement benefits customary for a chief executive officer. In addition, Mr. Lisy is also entitled to the following benefits: (a) car allowance; (b) reimbursement for legal and certain other advisory fees incurred in connection with the negotiation of the CEO Employment Agreement; and (c) if obtained by Holdings during the term of Mr. Lisy's employment, the right to acquire and assume the premium payments under any life insurance policy held by Holdings upon termination of Mr. Lisy's employment. The CEO Employment Agreement continues to subject Mr. Lisy to the following restrictive covenants: (i) non-solicitation of customers and employees of Holdings during employment and for two years thereafter; (ii) non-disclosure of confidential information for an unspecified duration; and (iv) mutual and perpetual non-disparagement. The CEO Employment Agreement also provides for severance upon a termination of employment under certain circumstances, as described below under "—Potential Payments upon Termination or Change in Control."

### Chief Financial Officer (Andras Bende)

On December 7, 2020, the Company entered into an employment agreement (the "CFO Employment Agreement") with Mr. Bende for the position of Chief Financial Officer for an indefinite term beginning on December 7, 2020. The CFO Employment Agreement provides for a base salary of \$425,000 per year. Effective January 1, 2022, Mr. Bende's base salary was increased to \$450,000 per year and effective January 1, 2023, Mr. Bende's base salary was increased to \$473,000 per year. The CFO Employment Agreement also provides that Mr. Bende is eligible to participate in the annual





incentive compensation plan, with a target opportunity of 40% of his base salary based upon the attainment of performance goals, as determined by the Board in its discretion (which bonus opportunity increased to 60% of base salary effective January 1, 2023). Mr. Bende is also eligible to participate in any benefit plans (excluding severance, bonus, incentive or profit-sharing plans, unless approved or determined by the Board in its discretion) offered as in effect from time to time on the same basis as generally made available to other employees. In addition, Mr. Bende is entitled to reimbursement and vacation benefits typical for a senior executive. The CFO Employment Agreement subjects Mr. Bende to the following restrictive covenants: (i) non-solicitation of customers and employees of the Company during employment and for three years thereafter; (ii) non-competition during employment and for nine months thereafter; (iii) non-disclosure of confidential information for an unspecified duration; and (iv) perpetual non-disparagement. The CFO Employment Agreement also provides for severance upon termination of employment under certain circumstances, as described below under "—Potential Payments upon Termination or Change in Control."

### President and General Manager, Latin America (formerly Chief Operating Officer) (Joseph Aguilar)

On September 23, 2019, the Company entered into an employment agreement with Mr. Aguilar for the position of Chief Operating Officer for an indefinite term beginning on September 23, 2019, which was amended effective January 16, 2023 (as amended, the "Aguilar Employment Agreement"). During 2022, Mr. Aguilar served as the Chief Operating Officer of the Company and on January 16, 2023, Mr. Aguilar's role and title changed and he became the President and General Manager, Latin America. The Aquilar Employment Agreement provides for a base salary of \$315,000 per year, which base salary was increased to \$420,000 per year effective January 1, 2022 and to \$440,000 per year effective January 1, 2023. The Aguilar Employment Agreement also provides that Mr. Aguilar is eligible to participate in the Company's annual incentive compensation plan and shall have the opportunity to earn a performance based annual cash incentive of up to \$100,000 (which bonus has been changed to 50% of base salary, effective January 1, 2021), based upon the attainment of performance goals. Mr. Aguilar is also eligible to participate in any benefit plans (excluding severance, bonus, incentive or profit-sharing plans, unless approved or determined by the Board in its discretion) offered as in effect from time to time on the same basis as generally made available to other employees. In addition, Mr. Aguilar is entitled to reimbursement and vacation benefits typical for a senior executive. The Aguilar Employment Agreement subjects Mr. Aguilar to the following restrictive covenants: (i) non-solicitation of customers and employees of the Company during employment and for three years thereafter; (ii) non-competition during employment and for nine months thereafter; (iii) non-disclosure of confidential information for an unspecified duration; and (iv) perpetual nondisparagement. The Aguilar Employment Agreement also provides for severance upon termination of employment under certain circumstances, as described below under "-Potential Payments upon Termination or Change in Control."

### Chief Revenue Officer (Randall D. Nilsen)

On February 1, 2017, Holdings entered into an employment agreement (the "CRO Employment Agreement") with Mr. Nilsen for the position of Chief Revenue Officer for an indefinite term beginning on February 1, 2017. The CRO Employment Agreement provides for a base salary, which was increased, effective January 1, 2022, to \$420,000 and, effective January 1, 2023, to \$440,000 per year. The CRO Employment Agreement also provides that Mr. Nilsen is eligible to participate in the annual incentive compensation plan and shall have the opportunity to earn a performance based annual cash incentive, which incentive opportunity was increased to 50% of base salary, as of January 1, 2021, based upon the attainment of performance goals. Mr. Nilsen is also eligible to





participate in any benefit plans (excluding severance, bonus, incentive or profit-sharing plans, unless approved or determined by the Board in its discretion) offered as in effect from time to time on the same basis as generally made available to other employees. In addition, Mr. Nilsen is entitled to reimbursement and vacation benefits customary for a senior executive. The CRO Employment Agreement subjects Mr. Nilsen to the following restrictive covenants: (i) non-solicitation of customers and employees of Holdings during employment and for three years thereafter; (ii) non-competition during employment and for nine months thereafter; (iii) non-disclosure of confidential information for an unspecified period; and (iv) perpetual non-disparagement. The CRO Employment Agreement also provides for severance upon a termination of employment under certain circumstances, as described below under "—Potential Payments upon Termination or Change in Control."

### Chief Legal Officer and General Counsel & Corporate Secretary (Ernesto Luciano)

As of November 30, 2020, the Company entered into an employment agreement with Mr. Luciano for the position of General Counsel and Chief Compliance Officer for an indefinite term beginning on November 30, 2020, which agreement was amended and restated effective October 28, 2022 (the "GC Employment Agreement") to change Mr. Luciano's title to General Counsel and Chief Legal Officer and to reflect changes in salary and bonus opportunity as well as severance opportunity. The GC Employment Agreement provides for a base salary of \$275,000 in 2021 and \$286,000 in 2022. The GC Employment Agreement also provides that Mr. Luciano is eligible to participate in the annual incentive compensation plan and shall have the opportunity to earn a performance based annual cash incentive, with a target of 45% (increased from 40% effective as of the third guarter of 2022) of base salary, or \$128,700 in 2022, based upon the attainment of performance goals, as determined by the Board. Mr. Luciano is also eligible to participate in any benefit plans (excluding severance, bonus, incentive or profit-sharing plans, unless approved or determined by the Board in its discretion) offered as in effect from time to time on the same basis as generally made available to other employees. In addition, Mr. Luciano is entitled to reimbursement and vacation benefits customary for a senior executive. The GC Employment Agreement provides for awards to be granted to Mr. Luciano, subject to the terms of the 2020 Plan, of 8,000 RSUs and 11,000 PSUs in 2021 and 9,340 RSUs and 6,993 PSUs in 2022. The Compensation Committee approved the awards. The vesting terms and performance goals of the awards were determined by the Compensation Committee at the time of grant and are generally consistent with awards granted to the Company's other employees. The GC Employment Agreement subjects Mr. Luciano to the following restrictive covenants: (i) non-solicitation of customers and employees of Holdings during employment and for two years thereafter; (ii) non-competition during employment and for nine months thereafter; (iii) non-disclosure of confidential information for an unspecified period; and (iv) perpetual nondisparagement. The GC Employment Agreement also provides for severance upon a termination of employment under certain circumstances, as described below under "-Potential Payments upon Termination or Change in Control."

# **Potential Payments upon Termination or Change in Control**

### Severance under Employment Agreements

Pursuant to the terms of the employment agreements with Messrs. Lisy, Bende, Aguilar, Nilsen and Luciano, the named executive officers are entitled to receive certain payments in connection with certain termination events.





### Chief Executive Officer and President (Robert Lisy)

In the event that (i) Mr. Lisy is terminated other than for Cause, Disability (as such terms are defined in the CEO Employment Agreement) or death, (ii) if Mr. Lisy resigns for Good Reason (as defined in the CEO Employment Agreement) or (iii) Mr. Lisy's employment is terminated pursuant to the Company providing notice of non-renewal of the term of the CEO Employment Agreement, Mr. Lisy is entitled to an amount equal to two times the sum of Mr. Lisy's base salary and Mr. Lisy's target bonus payable in equal installments over the two year period following termination and any other Accrued Rights (as defined in the CEO Employment Agreement). In the event Mr. Lisy's employment is terminated for Cause (as defined in the CEO Employment Agreement), Mr. Lisy would be entitled to receive any base salary through the date of termination that remains unpaid as of the date of termination, any accrued and unpaid bonus for any previously completed year that Mr. Lisy is entitled to receive as of the date of termination, and any other Accrued Rights (as defined in the CEO Employment Agreement).

If Mr. Lisy resigns for retirement (resignation after attainment of age 66 and providing six months' notice), then outstanding awards granted under the Holdings long term incentive program will continue to vest in accordance with their original vesting schedule, subject to attainment of any applicable performance goals.

Pursuant to the CEO Employment Agreement, in the event that any of the payments or benefits provided by Holdings to Mr. Lisy (whether pursuant to the terms of the CEO Employment Agreement or any equity compensation or other agreement with Holdings) would constitute "parachute payments" ("Parachute Payments") within the meaning of Section 280G of the Code, and would be subject to the excise tax imposed under Section 4999 of the Code or any interest or penalties with respect to such excise tax (collectively, the "Excise Tax"), then such Parachute Payments to be made to Mr. Lisy shall be payable either (1) in full or (2) as to such lesser amount which would result in no portion of such Parachute Payments being subject to the Excise Tax, whichever of the foregoing amounts, taking into account the applicable federal, state and local income taxes and the Excise Tax, results in Mr. Lisy's receipt on an after-tax basis, of the greatest amount of economic benefits under the CEO Employment Agreement, notwithstanding that all or some portion of such benefits may be subject to the Excise Tax. If a reduction in the Parachute Payment is necessary, then the reduction shall occur in accordance with the terms of the CEO Employment Agreement.

### Other Named Executive Officers

In the event that Mr. Bende is terminated other than for Cause, Disability (as such terms are defined in the CFO Employment Agreement) or death or if Mr. Bende resigns for Good Reason (as defined in the CFO Employment Agreement), he is entitled to base salary continuation for nine months, a payment equal to a pro-rata portion of his target bonus for the year in which termination occurs (less any bonus amounts already paid for such year) and any other Accrued Rights (as defined in the CFO Employment Agreement). In the event Mr. Bende's employment is terminated for Cause (as defined in the CFO Employment Agreement), Mr. Bende would be entitled to any base salary through the date of termination that remains unpaid as of the date of termination, any accrued and unpaid bonus for any previously completed bonus period that Mr. Bende is entitled to receive as of the date of termination, and any other Accrued Rights (as defined in the CFO Employment Agreement).

In the event that Mr. Aguilar is terminated other than for Cause, Disability (as such terms are defined in the Aguilar Employment Agreement) or death or if Mr. Aguilar resigns for Good Reason (as





defined in the Aguilar Employment Agreement), he is entitled to base salary continuation for nine months, a pro-rata portion of his target bonus for the year in which termination occurs (less any bonus amounts already paid for such year) and any other Accrued Rights (as defined in the Aguilar Employment Agreement). In the event Mr. Aguilar's employment is terminated for Cause (as defined in the Aguilar Employment Agreement), Mr. Aguilar would be entitled to any base salary through the date of termination that remains unpaid as of the date of termination, any accrued and unpaid bonus for any previously completed bonus period that Mr. Aguilar is entitled to receive as of the date of termination, and any other Accrued Rights (as defined in the Aguilar Employment).

In the event that Mr. Nilsen is terminated other than for Cause, Disability (as such terms are defined in the CRO Employment Agreement) or death or if Mr. Nilsen resigns for Good Reason (as defined in the CRO Employment Agreement), he is entitled to base salary continuation for nine months, a pro-rata portion of his target bonus for the year in which termination occurs (less any bonus amounts already paid for such year) and any other Accrued Rights (as defined in the CRO Employment Agreement). In the event Mr. Nilsen's employment is terminated for Cause (as defined in the CRO Employment Agreement), Mr. Nilsen would be entitled to receive any base salary through the date of termination that remains unpaid as of the date of termination, any accrued and unpaid bonus for any previously completed bonus period that Mr. Nilsen is entitled to receive as of the date of termination, and any other Accrued Rights (as defined in the CRO Employment).

In the event that Mr. Luciano is terminated other than for Cause, Disability (as such terms are defined in the GC Employment Agreement) or death or if Mr. Luciano resigns for Good Reason (as defined in the GC Employment Agreement), he is entitled to base salary continuation for nine months, a pro-rata portion of his target bonus for the year in which termination occurs (less any bonus amounts already paid for such year) and any other Accrued Rights (as defined in the GC Employment Agreement). In the event Mr. Luciano's employment is terminated for Cause, due to Mr. Luciano's resignation without Good Reason, or due to Mr. Luciano's Disability or death, Mr. Luciano would be entitled to receive any base salary through the date of termination that remains unpaid as of the date of termination, any accrued and unpaid bonus for any previously completed bonus period that Mr. Luciano is entitled to receive as of the date of termination, and any other Accrued Rights (as defined in the GC Employment Agreement).

In addition to the rights described above upon certain terminations, termination of an named executive officer's employment due to death or disability will result in accelerated vesting of outstanding awards under the International Money Express, Inc. 2018 Omnibus Equity Compensation Plan (the "2018 Plan") and the 2020 Plan, although the number of any outstanding PSUs that vest depends on when the termination occurs during the applicable vesting period (either 100% of target or based on attainment of performance goals).

In the event of a change in control (as defined in the 2018 Plan) of Holdings, the named executive officer would be entitled to a full vesting of all options outstanding under the 2018 Plan. Awards granted under the standard form of RSU and PSU award agreements under the 2020 Plan provide that upon a change in control (as defined in the 2020 Plan) of Holdings, all awards will vest for an named executive officer if (a) the award is not assumed in the change in control or (b) the award is assumed in the change in control but within two years following the change in control the named executive officer's employment is terminated without Cause (as defined in the 2020 Plan form of award agreement).

For awards of PSUs under the 2020 Plan standard form, if a change in control (as defined in the 2020 Plan) of Holdings occurs, the PSUs will generally convert into RSUs if the award is assumed in the





change in control and the RSUs will continue to vest either based on target or based on attainment of performance goals through the change in control, but the other vesting rules applicable to RSU awards under the 2020 Plan will then apply (either full acceleration of vesting if no assumption of the RSU in the change in control or full acceleration of vesting following a termination without Cause within 2 years following the change in control). In addition, in the event of a termination without Cause (as defined in the 2020 Plan form PSU agreement) after the first year of the performance period, a pro rata portion of the PSUs may vest depending upon attainment of performance goals identified in the PSU agreement. Except for the terms of the awards for Mr. Lisy as described above (which contain vesting rights in the event of retirement and timing of settlement), awards of RSUs and PSUs granted to named executive officers each contain the terms set forth in the standard form of RSU and PSU agreement, as applicable.

The following table identifies potential payments that would be made to our named executive officers upon a termination of employment, including in the event of a termination following a Change in Control, assuming a termination on December 31, 2022. All severance is subject to the applicable named executive officer signing a release in favor of the Company. See Outstanding Equity Awards At End of Fiscal Year 2022 Table above for a list of Mr. Lisy's unvested equity awards at the end of 2022.

Named Executive Officer	Severance Term	Cash Severance (\$)	Total value of Outstanding Stock Awards that will vest (\$) (1)	Total value of Benefits (\$)
Robert Lisy				
Upon Termination without Cause or with Resignation for Good Reason (2)	2 years	\$4,500,000	\$2,866,399	\$7,366,399
Upon Death (3)	_	\$1,250,000	\$2,866,399	\$4,116,399
Upon Disability (3)	_	\$—	\$7,454,800	\$7,454,800
Resignation Other than Retirement	_	\$—	\$—	\$—
Upon retirement (4)	_	\$—	\$—	\$—
Upon Termination without Cause or with Resignation for Retirement Prior to Second Anniversary of a Change-in-Control (Equity awards assumed by Buyer) (5)	2 years	\$4,500,000	\$7,454,800	\$11,954,800
Upon Change-in-Control (Equity awards not assumed by Buyer) (6)	_	\$—	\$7,454,800	\$7,454,800

Andras Bende						
Upon Termination without Cause or with Resignation for Good Reason (2)	9 months	\$562,500	\$714,853	\$1,277,353		
Upon Death or Disability (3)	_	\$—	\$1,683,100	\$1,683,100		
Upon Resignation	_	\$—	\$—	\$—		
Upon Termination without Cause Prior to Second Anniversary of a Change-in-Control (Equity awards assumed by Buyer) (5)	9 months	\$562,500	\$1,683,100	\$2,245,600		
Upon Change-in-Control (Equity awards not assumed by Buyer) (6)	_	\$—	\$1,683,100	\$1,683,100		



### PROXY STATEMENT NAMED EXECUTIVE OFFICER COMPENSATION

Joseph Aguilar						
Upon Termination without Cause or with Resignation for Good Reason (2)	9 months	\$525,000	\$630,631	\$1,155,631		
Upon Death or Disability (3)	_	—	\$2,272,674	\$2,272,674		
Upon Resignation	—	\$—	\$—	\$—		
Upon Termination without Cause Prior to Second Anniversary of a Change-in-Control (Equity awards assumed by Buyer) (5)	9 months	\$525,000	\$2,272,674	\$2,797,674		
Upon Change-in-Control (Equity awards not assumed by Buyer) (6)	_	\$—	\$2,272,674	\$2,272,674		

Randall D. Nilsen							
Upon Termination without Cause or with Resignation for Good Reason (2)	9 months	\$525,000	\$630,631	\$1,155,631			
Upon Death or Disability (3)	—	\$—	\$4,916,287	\$4,916,287			
Upon Resignation	—	\$—	\$—	\$—			
Upon Termination without Cause Prior to Second Anniversary of a Change-in-Control (Equity awards assumed by Buyer) (5)	9 month	\$525,000	\$4,916,287	\$5,441,287			
Upon Change-in-Control (Equity awards not assumed by Buyer) (6)	_	_	\$4,916,287	\$4,916,287			

Ernesto Luciano							
Upon Termination without Cause or with Resignation for Good Reason (2)	9 months	\$343,200	\$357,427	\$700,627			
Upon Death or Disability (3)	—	\$—	\$845,375	\$845,375			
Upon Resignation	_	\$—	\$—	\$—			
Upon Termination without Cause Prior to Second Anniversary of a Change-in-Control (Equity awards assumed by Buyer) (5)	9 months	\$343,200	\$845,375	\$1,188,575			
Upon Change-in-Control (Equity awards not assumed by Buyer) (6)	_	\$—	\$845,375	\$845,375			

- (1) The values in this column represent (x) the fair market value using the closing price of our stock on December 30, 2022 (the last NASDAQ trading day in 2022), of \$24.37 (the "Year End Price") of all unvested PSUs, RSUs and RSAs, plus, in the case of options, (z) the spread between the Year End Price and the exercise price for all outstanding options, in each case, to the extent they would have vested on December 31, 2022 upon the termination or change of control event.
- (2) In a termination without cause or for good reason, the named executive officer will receive any cash compensation to which he would be entitled at termination date. As provided in Mr. Lisy's employment agreement, upon termination without cause or for good reason, the Company shall pay Mr. Lisy an amount equal to two times the sum of his base salary plus target bonus payable in equal installments during the two year period following such termination of employment. As provided in the other named executive officer's employment agreements, upon termination without cause or good reason, the Company shall continue to pay named executive officer's base salary through the period of time ending nine (9) months after the date of named executive officer's termination of employment, payable in installments at the same times at which and in





the same manner in which such base salary would have been payable to the named executive officer had a termination of employment not occurred. The named executive officers other than Mr. Lisy will also be entitled to a pro rata target bonus for the year of termination (reduced by amounts previously paid) payable over nine (9) months (six (6) months for Mr. Luciano) following termination. There is no accelerated vesting of any equity upon a termination of employment by any executive for good reason.

- (3) In a termination upon death or disability, the named executive officer or named executive officer's estate, as the case may be, will receive any cash compensation to which he would be entitled at termination date. In addition, termination of an named executive officer's employment due to death or disability will result in accelerated vesting of outstanding awards under the 2018 Plan and the 2020 Plan, although the number of any outstanding PSUs that vest depends on when the termination occurs during the applicable vesting period (either 100% of target or based on attainment of performance goals).
- (4) Retirement means a resignation by Mr. Lisy (other than for Good Reason) after his sixty-sixth birthday and that is effective after providing six months' notice of such resignation to the Company. If Mr. Lisy resigns for retirement, outstanding awards granted under the Holdings long term incentive program will continue to vest in accordance with their original vesting schedule, subject to attainment of any applicable performance goals. My Lisy was not eligible for a retirement termination on December 31, 2022.
- (5) Calculations assume a Change in Control on December 31, 2022 and a termination without Cause on the same date with the equity awards assumed by the buyer.
- (6) Calculations assume a Change in Control on December 31, 2022, no termination of employment, and the buyer does not assume any equity awards.





# 2022 PAY VERSUS PERFORMANCE

In accordance with rules adopted by the Securities and Exchange Commission pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, we are providing the following disclosure regarding executive compensation for our principal executive officer ("PEO") and Non-PEO named executive officers and Company performance for the fiscal years listed below. The Compensation Committee did not consider the pay versus performance disclosure below in making its pay decisions for any of the years shown.

	Summary Compensation Table Total for	Compensation Actually Paid to	Average Summary Compensation Table Total for Non-PEO	Average Compensation Actually Paid to Non-PEO	Value of initial fixed \$100 investment based on4:		Net	Adjusted	
Year	PEO Robert Lisy <sup>1</sup> (\$)	PEO Robert Lisy <sup>1,2,3</sup> (\$)	Named Executive Officers <sup>1</sup> (\$)	Named Executive Officers <sup>1,2,3</sup> (\$)	ficers <sup>1,2,3</sup> Shareholder Shareholder		income (in millions)	EBITDA (\$)⁵ (in millions)	
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	
2022	\$ 5,842,214	\$ 4,542,333	\$ 1,229,429	\$ 1,044,322	\$ 202	\$ 60	\$ 57.3	\$ 105.2	
2021	\$ 5,004,460	\$ 3,276,157	\$ 1,241,362	\$ 840,719	\$ 133	\$ 76	\$ 46.8	\$ 86.7	
2020	\$ 1,305,197	\$ 2,966,300	\$ 718,034	\$ 629,971	\$ 129	\$ 89	\$ 33.7	\$ 68.4	

1. Robert Lisy was our PEO in 2020, 2021, and 2022. The individuals comprising the Non-PEO named executive officers for each year presented are listed below:

2020	2021	2022
Tony Lauro II	Andras Bende	Andras Bende
Joseph Aguilar	Joseph Aguilar	Joseph Aguilar
Randall D. Nilsen	Randall D. Nilsen	Randall D. Nilsen
		Ernesto Luciano

- 2. The amounts shown for Compensation Actually Paid have been calculated in accordance with Item 402(v) of Regulation S-K and do not reflect compensation actually earned, realized, or received by the Company's named executive officers. These amounts reflect the Summary Compensation Table Total with certain adjustments as described in footnote 3 below.
- 3. Compensation Actually Paid reflects the exclusions and inclusions of certain amounts for the PEO and the Non-PEO named executive officers as set forth below. Equity values are calculated in accordance with FASB ASC Topic 718. Amounts in the Exclusion of Stock Awards column are the totals from the Stock Awards column set forth in the Summary Compensation Table.

Year	Summary Compensation Table Total for Robert Lisy (\$)	Exclusion of Stock Awards for Robert Lisy (\$)	Inclusion of Equity Values for Robert Lisy (\$)	Compensation Actually Paid to Robert Lisy (\$)
2022	\$ 5,842,214	\$ 3,000,000	\$ 1,700,119	\$ 4,542,333
2021	\$ 5,004,460	\$ 2,500,013	\$ 771,710	\$ 3,276,157
2020	\$ 1,305,197	\$	\$ 1,661,103	\$ 2,966,300





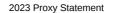
Year	Average Summary Compensation Table Total for Non-PEO Named Executive Officers (\$)	Average Exclusion of Stock Awards for Non-PEO Named Executive Officers (\$)	Average Inclusion of Equity Values for Non-PEO Named Executive Officers (\$)	Average Compensation Actually Paid to Non-PEO Named Executive Officers (\$)	
2022	\$ 1,229,429	\$ 525,000	\$ 339,893	\$ 1,044,322	
2021	\$ 1,241,362	\$ 541,445	\$ 140,802	\$ 840,719	
2020	\$ 718,034	\$ 237,868	\$ 149,805	\$ 629,971	

The amounts in the Inclusion of Equity Values in the tables above are derived from the amounts set forth in the following tables:

Year	Year-End Fair Value of Equity Awards Granted During Year That Remained Unvested as of Last Day of Year for Robert Lisy (\$)	Change in Fair Value from Last Day of Prior Year to	Change in Fair Value from Last Day of Prior Year to Vesting Date of Unvested Equity Awards that Vested During Year for Robert Lisy (\$)	Fair Value at Last Day of Prior Year of Equity Awards Forfeited During Year for Robert Lisy (\$)	Total - Inclusion of Equity Values for Robert Lisy (\$)
2022	\$ 980,350	\$ 556,422	\$ 163,347	\$ —	\$ 1,700,119
2021	\$ 1,723,721	\$ (633,177)	\$ (318,834)	\$ —	\$ 771,710
2020	\$ —	\$ 1,196,089	\$ 465,014	\$ —	\$ 1,661,103

Year	Average Year-End Fair Value of Equity Awards Granted During Year That Remained Unvested as of Last Day of Year for Non- PEO Named Executive Officers (\$)	Vear of Unvested Equity	Average Change in Fair Value from Last Day of Prior Year to Vesting Date of Unvested Equity Awards that Vested During Year for Non-PEO Named Executive Officers (\$)	Equity Awards Forfeited During Year for Non-PEO Named Executive Officers	of Equity Values for Non- PEO Named Executive
2022	\$ 171,561	\$ 143,539	\$ 24,792	\$ —	\$ 339,893
2021	\$ 391,938	\$ (189,066)	\$ (62,070)	\$ —	\$ 140,802
2020	\$ 42,678	\$ 216,787	\$ 58,190	\$ (167,849)	\$ 149,805

- 4. The Peer Group Total Shareholder Return ("TSR") set forth in this table utilizes a group comprising publicly-traded companies in the money remittance and payment industries: MoneyGram, Euronet, Remitly and Western Union. This peer group is also utilized in the stock performance graph required by Item 201(e) of Regulation S-K included in our Annual Report for the year ended December 31, 2022. The comparison assumes \$100 was invested for the period starting December 31, 2019, through the end of the listed year in the Company and in the Peer Group, respectively. Historical stock performance is not necessarily indicative of future stock performance.
- 5. Adjusted EBITDA is as defined and reconciled to the closest GAAP Measure in the "Non-GAAP Financial Measures" section of Item 7 in our Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on March 15, 2023. We determined Adjusted EBITDA to be the most important financial performance measure used to link Company performance to Compensation Actually Paid to our PEO and Non-PEO NEOs in 2022 because this is the primary





metric in our annual incentive program, a key input of adjusted EPS performance which is used in the PSU program and is the metric most strongly correlated to stock price performance. We may determine a different financial performance measure to be the most important financial performance measure in future years.

## 2022 Performance Measures:

The following is a list of the most important performance measures used by the Company to link compensation actually paid to the named executive officers for 2022, to the Company's performance:

- Adjusted EBITDA; and
- Adjusted Earnings Per Share Basic

### Description of Relationship Between PEO and Non-PEO Named Executive Officer Compensation Actually Paid and TSR

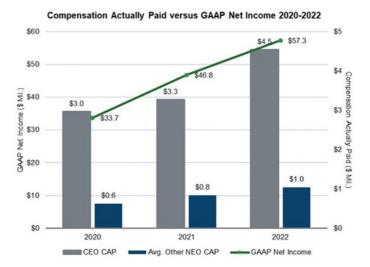
The following chart sets forth the relationship between Compensation Actually Paid to our PEO, the average of Compensation Actually Paid to our other named executive officers, and the Company's cumulative TSR over the three most recently completed fiscal years. The chart also provides a comparison of the Company's TSR and Peer Group TSR.



56 INTERNATIONAL MONEY EXPRESS

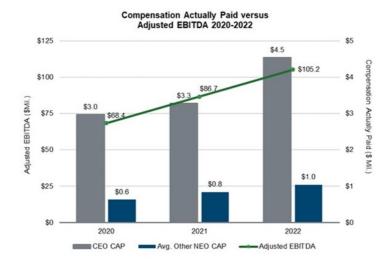
# Description of Relationship Between PEO and Non-PEO Named Executive Officer Compensation Actually Paid and Net Income

The following chart sets forth the relationship between Compensation Actually Paid to our PEO, the average of Compensation Actually Paid to the Non-PEO, and our Net Income during the three most recently completed fiscal years.



# Description of Relationship Between PEO and Non-PEO Named Executive Officer Compensation Actually Paid and Adjusted EBITDA

The following chart sets forth the relationship between Compensation Actually Paid to our PEO, the average of Compensation Actually Paid to the Non-PEOs, and Adjusted EBITDA over the three most recently completed fiscal years.







# DIRECTOR COMPENSATION

### **Overview**

The directors for fiscal year 2022 included Robert Lisy, Justin Wender, Adam Godfrey, John Rincon, Debra Bradford, Bernardo Fernández, Kurt Holstein, Michael Purcell, Christopher Lofgren and Laura Maydón. Only the independent nonemployee directors of the Company, John Rincon, Debra Bradford, Bernardo Fernández, Kurt Holstein, Michael Purcell, Christopher Lofgren and Laura Maydón, received compensation for their service as directors for the fiscal year ended December 31, 2022. Messrs. Kurt Holstein and Christopher Lofgren retired from the Board of Directors effective January 6, 2022. The Board appointed Ms. Debra Bradford and Mr. Bernardo Fernández to fill these vacancies, effective January 7, 2022.

For 2022, the compensation of the independent non-employee directors was as shown in the table below. The Company's director compensation program is reviewed periodically by the Compensation Consultant to ensure competitiveness and the changes made in July 2022 were intended to bring the program into closer alignment with the market median for comparable companies:

	Effective from July 27, 2022 to December 31, 2022							Effective from January 1 , 2022 to July 27, 2022				
		Annual Cash Retainer (\$)	I	Equity <sup>(1)</sup> (\$)		Total (\$)		Annual Cash Retainer (\$)	1	Equity <sup>(1)</sup> (\$)		Total (\$)
All Independent Non-Employee Directors	\$	60,000	\$	145,000	(2)	\$ 205,000	\$	50,000	\$	100,000	(2)	\$ 150,000
Lead Independent Director	\$	50,000	\$	50,000	(3)	\$ 100,000	\$	50,000	\$	36,000	(3)	\$ 86,000
Chair of the Audit Committee	\$	12,500	\$	12,500	(3)	\$ 25,000	\$	12,000	\$	12,000	(3)	\$ 24,000
Chair of the Compensation Committee	\$	10,000	\$	10,000	(3)	\$ 20,000	\$	8,000	\$	10,000	(3)	\$ 18,000
Chair of the Nominating and Corporate Governance Committee	\$	8,000	\$	8,000	(3)	\$ 16,000	\$	8,000	\$	8,000		\$ 16,000
Non-Chair Members of Audit Committee	\$	12,500	\$	-		\$ 12,500	\$	8,000	\$	-		\$ 8,000
Non-Chair Members of Compensation Committee	\$	10,000	\$	-		\$ 10,000	\$	8,000	\$	-		\$ 8,000
Non-Chair Members of Nominating and Corporate Governance Committee	\$	8,000	\$	-		\$ 8,000	\$	8,000	\$	-		\$ 8,000

- (1) Equity-based awards are granted pursuant to the Company's 2020 Omnibus Equity Compensation Plan, as amended from time to time.
- (2) Payable on an annual basis in an equity-based award that vests on the one-year anniversary of the grant date or, if earlier the day immediately prior to the annual meeting of stockholders of the Company following the grant date.
- (3) Payable on a quarterly basis in an award of fully vested shares at the end of each quarter.

Also, all members of our Board of Directors are reimbursed for their usual and customary expenses incurred in connection with attending all Board and other committee meetings.





# **Stock Ownership and Retention Policy**

The Company encourages stock ownership by its directors to promote a long-term perspective in managing the Company and align stockholder and director interests.

Under the Company's Stock Ownership and Retention Policy, which was last updated effective October 27, 2022, nonmanagement directors are required to attain a minimum share ownership level equal to five times of their annual base retainer. Similar to the stock ownership and retention policy for executive officers, a non-management director will not be in violation of the policy if, until such time as the non-management director has attained the minimum share ownership value, such nonmanagement director retains 100% of the shares acquired upon vesting of restricted stock or restricted stock units, including performance based awards of stock or stock units, and exercise of options, net of certain amounts related to taxes and the exercise price of options (refer to the "Compensation Discussion and Analysis" Section for additional detail).

# **Director Compensation Table for Fiscal Year 2022**

The following table sets forth information for the year ended December 31, 2022 regarding the compensation awarded to, earned by or paid to our independent non-employee directors:

	Fees earned or paid in cash (\$)	Stock awards (\$) <sup>(2)(3)</sup>	Total (\$)
John Rincon	\$ 74,250	\$ 145,000	\$ 219,250
Michael Purcell	\$ 123,250	\$ 217,500	\$ 340,750
Debra Bradford <sup>(4)</sup>	\$ 62,900	\$ 194,035	\$ 256,935
Bernardo Fernández <sup>(4)</sup>	\$ 64,150	\$ 194,035	\$ 258,185
Laura Maydón	\$ 69,525	\$ 153,000	\$ 222,525
Kurt Holstein <sup>(5)</sup>	\$ —	\$ 1,995	\$ 1,995
Christopher Lofgren <sup>(5)</sup>	\$ —	\$ —	\$ —

(1) Does not include any directors who also serve as officers of the Company, as these directors do not receive compensation for their service on the Board of Directors.

- (2) Amounts shown in this column represent the grant date fair value of (a) restricted stock units granted to and (b) fully vested shares issued to each of the Company's independent directors during fiscal year 2022 as computed in accordance with FASB ASC Topic 718. For a discussion of the assumptions made in the valuation reflected in these columns, see Note 14 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022.
- (3) As of December 31, 2022, each of the independent directors held 6,747 unvested restricted stock units, which vest on June 30, 2023.
- (4) Ms. Debra Bradford and Mr. Bernardo Fernández were appointed to the Board of Directors effective January 7, 2022. Each of Ms. Debra Bradford and Mr. Bernardo Fernández received a pro rated stock award in January 2022 in addition to the annual grant in June 2022.
- (5) Messrs. Kurt Holstein and Christopher Lofgren retired from the Board of Directors effective January 6, 2022.





# PROPOSAL TWO - RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# General

The Audit Committee has selected BDO USA, LLP as Intermex's independent registered public accounting firm to audit the consolidated financial statements of Intermex for the fiscal year ending December 31, 2023. BDO USA, LLP has audited Intermex's financial statements since fiscal year 2017. A representative of BDO USA, LLP is expected to be present at the meeting, will have the opportunity to make a statement if he or she desires to do so, and is expected to be available to respond to appropriate questions.

Stockholder ratification of the selection of BDO USA, LLP is not required by our bylaws or other applicable legal requirements. However, the Board of Directors is submitting the selection of BDO USA, LLP to Intermex's stockholders for ratification as a matter of good corporate practice. In the event that this selection of an independent registered public accounting firm is not ratified by the affirmative vote of a majority of the shares present and voting at the meeting in person or by proxy, the appointment of the independent registered public accounting firm will be reconsidered by the Audit Committee. Even if the selection is ratified, the Audit Committee in its discretion may direct the appointment of a different accounting firm at any time during the year if the Audit Committee determines that such a change would be in the best interests of Intermex and its stockholders.

# **Principal Accounting Fees and Services**

The following tables present fees for professional audit services rendered by BDO USA, LLP for the audit of the Company's annual financial statements for the years ended December 31, 2022 and 2021, and fees billed for the other services rendered during those periods.

	2022	2021
Audit fees (1)	\$1,085,825	\$632,500
Audit-related fees (2)	\$17,000	\$398,735
Total fees (3)	\$1,102,825	\$1,031,235

### (1) Audit Fees

Audit fees include the aggregate fees for the audit of our annual consolidated financial statements included in our Forms 10-K and the reviews of each of the quarterly consolidated financial statements included in our Forms 10-Q, as well as work generally only the independent registered certified public accountants can reasonably be expected to provide, such as statutory and other audit work performed with respect to certain of our subsidiaries. Such audit fees also include professional services for comfort letters, consents and reviews of documents filed with the SEC.

### (2) Audit-Related Fees

Audit-related fees primarily include fees, not included in "Audit Fees" above, for assurance and related services traditionally performed by the independent auditor. These services would include, among others, due diligence related to transactions or events, including acquisitions, and attest services related to financial reporting that are not required by statute or regulation.



### (3) Total Fees

No tax fees (such as fees regarding assistance with tax compliance services, preparation of tax returns, tax planning, and providing tax guidance) or other fees (such as any other fees billed for products and services other than the services described under audit fees, audit-related fees and tax fees) were provided in the relevant periods.

### **Pre-Approval Policies and Procedures**

All of the fees described above were approved by the Audit Committee. The Audit Committee is responsible for overseeing the audit fee negotiations associated with the retention of BDO USA, LLP to perform the audit of our annual consolidated financial statements. The Audit Committee has adopted a pre-approval policy under which the Audit Committee approves in advance all audit and non-audit services to be performed by our independent auditors. As part of its pre-approval policy, the Audit Committee considers whether the provision of any proposed non-audit services is consistent with the SEC's rules on auditor independence. If there are any additional services to be provided, a request for pre-approval must be submitted by management to the Audit Committee for its consideration under the policy. Finally, in accordance with the pre-approval policy, the Audit Committee has delegated pre-approval authority to each of its members. Any member who exercises this authority must report any pre-approval decisions to the Audit Committee at its next meeting.

### **Recommendation of the Board**

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE RATIFICATION OF THE APPOINTMENT OF BDO USA, LLP AS INTERMEX'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDING DECEMBER 31, 2023.



# PROPOSAL THREE - APPROVAL OF A NON-BINDING ADVISORY RESOLUTION REGARDING THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS

# General

As required by Section 14A of the Exchange Act, we are seeking advisory stockholder approval of the compensation of our named executive officers as disclosed in the section of this proxy statement titled "Compensation Discussion and Analysis" including the tables that follow. We are asking stockholders to vote on the following advisory resolution:

"RESOLVED, that the holders of the Company's common stock advise that they approve the compensation of the Company's named executive officers as disclosed pursuant to the compensation disclosure rules of the SEC (which disclosure includes the Compensation Discussion and Analysis, the compensation tables and the related footnotes, and the narrative information accompanying the tables)."

Although your vote is advisory and therefore non-binding, the Board will consider the outcome of the vote when considering future executive compensation decisions for named executive officers. We urge stockholders to read the Compensation Discussion and Analysis ("CD&A") section of this proxy statement, which details our compensation actions for the year ended December 31, 2022. We believe that our compensation programs and policies and the compensation decisions for 2022 as described in the CD&A appropriately reward our named executive officers for their and the Company's performance and we believe that these programs and policies will assist us in retaining our senior leadership team.

### **Recommendation of the Board**

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE APPROVAL OF THE COMPENSATION OF THE COMPANY'S NAMED EXECUTIVE OFFICERS AS DISCLOSED PURSUANT TO THE COMPENSATION DISCLOSURE RULES OF THE SEC (WHICH DISCLOSURE INCLUDES THE COMPENSATION DISCUSSION AND ANALYSIS, THE COMPENSATION TABLES AND THE RELATED FOOTNOTES, AND THE NARRATIVE INFORMATION ACCOMPANYING THE TABLES).



# PROPOSAL FOUR - A NON-BINDING ADVISORY RESOLUTION REGARDING THE FREQUENCY OF THE VOTE REGARDING THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS

# General

As required by Section 14A of the Exchange Act, our stockholders are entitled to cast an advisory vote at our annual meeting of stockholders to determine how frequently they should consider and cast an advisory vote to approve the compensation of our named executive officers. The choices are every year, 2 years or 3 years. While this stockholder vote regarding frequency is an advisory vote that is not binding on the Company or the Board of Directors, we value the opinions of our stockholders and will consider the outcome of the vote when making our determination regarding how frequently this advisory vote will be held.

The Company, the Compensation Committee and the Board of Directors believe that it is appropriate and in the best interest of the Company for the Company's stockholders to cast an advisory vote on executive compensation every year. The Board of Directors believes that an advisory vote on the compensation of the Company's named executive officers should be conducted every year so that stockholders may annually express their views on the Company's executive compensation program. The Board of Directors believes that holding this advisory vote annually will provide the Company with timely and appropriate feedback on compensation decisions for its named executive officers.

Stockholders are being asked to vote on the following resolution (the "Say-When-on-Pay Resolution"):

"RESOLVED, that the Company's stockholders advise the Company to include a non-binding, advisory vote on the compensation of the Company's named executive officers pursuant to Section 14A of the Exchange Act every:

- year;
- 2 years; or
- 3 years."

In voting on this resolution, you should mark your proxy for 1 year, 2 years or 3 years based on your preference as to the frequency with which an advisory vote on executive compensation should be held. If you have no preference, you should abstain. If no voting specification is made on a properly returned or voted proxy card, the proxies named on the proxy card will vote FOR a frequency of 1 YEAR for future advisory votes regarding executive compensation.

# **Recommendation of the Board**

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR A FREQUENCY OF "1 YEAR" WITH RESPECT TO THE SAY-WHEN-ON-PAY RESOLUTION.





# **CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS**

# **Review of Related Party Transactions**

In accordance with the charter for the Audit Committee of the Board of Directors, our Audit Committee reviews and approves in advance any proposed related person transactions. For purposes of these procedures, "related person" and "transaction" have the meanings contained in Item 404 of Regulation S-K.

Our Board has also adopted a written related person transaction policy that sets forth the policies and procedures for the review and approval or ratification of related person transactions. In accordance with our Related Person Transactions Policy and Procedures, either the Audit Committee or the affirmative vote of a majority of directors who do not have a direct or indirect material interest in such related party transaction must review and approve all transactions in which (i) the Company or one of its subsidiaries is a participant, (ii) the amount involved exceeds \$120,000 and (iii) a related person has a direct or indirect material interest, other than transactions available to all employees of the Company generally.

In assessing a related party transaction brought before it for approval, the Audit Committee considers, among other factors it deems appropriate, whether the related party transaction is on terms no less favorable than terms generally available to an unaffiliated third-party under the same or similar circumstances and the extent of the related person's interest in the transaction. The Audit Committee may then approve or disapprove the transaction in its discretion.

# **Certain Related Party Transactions**

Since the beginning of the fiscal year ended December 31, 2022, there has not been, nor is there, any currently proposed transaction or series of similar transactions to which the Company was or is to be a party in which the amount involved exceeded or exceeds \$120,000 and in which any related person had, has or will have a direct or indirect material interest, other than as set forth in the sections captioned "Executive Compensation", "Director Compensation Table" and "Security Ownership of Certain Beneficial Owners and Management" in this proxy statement, or as disclosed below. In addition, please see the section captioned "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 for descriptions of risks that may arise as a result of these and other such relationships and related party transactions.

### **Registration Rights**

The Company is a party to a Registration Rights Agreement, dated July 26, 2018 as amended on July 29, 2019 (as amended, the "Registration Rights Agreement"), with certain of our stockholders, including entities affiliated with certain of our directors, Messrs. Godfrey, Wender, Rincon, Lisy and Holstein, and two of our executives, Messrs. Lisy, and Nilsen, that provides certain registration rights with respect to the shares of the Company's common stock. The Registration Rights Agreement provides the stockholders party to the agreement the right to require the Company to effect one or more shelf registrations under the Securities Act, covering all or part of such stockholder's common stock upon written request to the Company. The Registration Rights Agreement additionally provides piggyback rights to the stockholders party to the Registration Rights Agreement, subject to customary underwriter cutbacks and issuer blackout periods. The Company also agreed to pay certain fees and expenses relating to registrations under the Registration Rights Agreement.





# **OWNERSHIP OF SECURITIES**

# Security Ownership of Certain Beneficial Owners and Management

The following table sets forth certain information regarding the beneficial ownership of our outstanding shares of common stock as of April 25, 2023 by: (a) each person or "group" (as such term is used in Section 13(d)(3) of the Exchange Act) who is known by us to beneficially own 5% or more of our shares of common stock, (b) each of our directors and each of our named executive officers, and (c) all of our directors and executive officers as a group. Except as otherwise indicated, the persons named in the table below have sole voting and investment power with respect to all of the common stock owned by them.

Unless otherwise provided, beneficial ownership of common stock of the Company is based on 36,418,273 shares of common stock of the Company outstanding as of April 25, 2023.

Name of Beneficial Owners	Number of Shares of Common Stock Beneficially Owned (1)	Percentage of Common Stock Beneficially Owned (2)
Directors and Executive Officers:(3)		
Robert Lisy(4)	1,012,771	2.8 %
Andras Bende(5)	23,036	*
Randall D. Nilsen(6)	368,120	1.0 %
Joseph Aguilar(7)	85,682	*
Ernesto Luciano(8)	15,682	*
Debra Bradford(9)	3,104	*
Bernardo Fernández(10)	3,604	*
Adam Godfrey(11)	1,803,351	5.0 %
Michael Purcell(12)	39,754	*
Laura Maydón(13)	11,966	*
John Rincon(14)	480,586	1.3 %
Justin Wender(11)	1,803,351	5.0 %
All directors and executive officers as a group (13 individuals)	3,851,979	10.5 %

Five Percent Holders:		
SPC Intermex, LP(15)	1,803,351	5.0 %
BlackRock, Inc.(16)	2,464,201	6.8 %
The Vanguard Group, Inc.(17)	2,238,941	6.1 %

- \* Less than 1 percent.
- (1) For purposes of this table, a person is deemed to be the beneficial owner of a security if he or she (a) has or shares voting power or dispositive power with respect to such security, or (b) has the right to acquire such ownership within 60 days. "Voting power" is the power to vote or direct the voting of shares, and "dispositive power" is the power to dispose or direct the disposition of shares, irrespective of any economic interest in such shares.



- (2) In calculating the percentage ownership or percent of equity vote for a given individual or group, the number of common shares outstanding includes unissued shares subject to options, warrants, rights or conversion privileges, exercisable within 60 days of April 25, 2023, held by such individual or group, but are not deemed outstanding by any other person or group.
- (3) Unless otherwise noted, the business address of each of the directors and executive officers is 9480 South Dixie Highway, Miami, Florida 33156.
- (4) Includes (i) 438,531 shares held by Hawk Time Enterprises, LLC, a Delaware limited liability company ("Hawk Time"), (ii) 382,260 shares held by the Robert Lisy Family Revocable Living Trust (the "Lisy Trust") and (iii) 191,980 shares held by Mr. Lisy. Mr. Lisy is the sole manager of Hawk Time and sole trustee of the Lisy Trust. Excludes 176,430 shares deliverable within 30 days after vesting of an award of performance-based restricted stock units.
- (5) Excludes 23,065 and 44,000 shares deliverable within 30 days after vesting of awards of restricted stock units and performance-based restricted stock units, respectively.
- (6) Includes 172,500 shares issuable upon exercise of options that are exercisable within 60 days of April 25, 2023. Excludes 24,296 shares and 38,816 shares deliverable within 30 days after vesting of awards of restricted stock units and performance-based restricted stock units, respectively.
- (7) Includes 62,500 shares issuable upon exercise of options that are exercisable within 60 days of April 25, 2023. Excludes 24,296 shares and 38,816 shares deliverable within 30 days after vesting of awards of restricted stock units and performance-based restricted stock units, respectively.
- (8) Excludes 6,323 shares and 22,000 shares deliverable within 30 days after vesting of awards of restricted stock units and performance-based restricted stock units, respectively.
- (9) Excludes 6,747 shares deliverable within 30 days after vesting of restricted stock units on June 30, 2023.
- (10) Excludes 6,747 shares deliverable within 30 days after vesting of restricted stock units on June 30, 2023.
- (11) Includes 1,803,351 shares held by SPC Intermex, LP, whose general partner is SPC Intermex GP, LLC. Stella Point Capital ("Stella Point") is the sole manager of SPC Intermex GP, LLC, and Messrs. Godfrey and Wender are Managing Partners of Stella Point and as a result of their position they may be deemed to be the beneficial owner of those shares. Messrs. Godfrey and Wender serve on the Board of Directors of the Company as representatives of Stella Point. The ownership information set forth herein is based in its entirety on the material contained in the Forms 4, dated August 18, 2022, filed with the SEC by Messrs. Godfrey and Wender, and the Schedule 13D, as amended, dated August 11, 2022, filed with the SEC by Messrs. Godfrey and Wender, along with certain other filing parties. Based on the Schedule 13D, as amended, each of Messrs. Godfrey and Wender has shared voting power and shared dispositive power over all shares held by SPC Intermex, LP. Messrs. Godfrey and Wender disclaim beneficial ownership of any shares of common stock held by SPC Intermex, LP. The address for Messrs. Godfrey and Wender is c/o Stella Point Capital LLC, 444 Madison Ave., 25th Floor, New York, New York 10022.





- (12) Excludes 6,747 shares deliverable within 30 days after vesting of restricted stock units on June 30, 2023.
- (13) Excludes 6,747 shares deliverable within 30 days after vesting of restricted stock units on June 30, 2023.
- (14) Includes (i) 25,298 shares held by Mr. Rincon and (ii) 455,288 shares held by Latin American Investment Holdings, Inc. and excludes 6,747 shares which are deliverable to Mr. Rincon within 30 days after vesting of restricted stock units on June 30, 2023. Mr. Rincon owns 100% of Latin American Investment Holdings, Inc.
- (15) Includes 1,803,351 shares held by SPC Intermex, LP. The ownership information set forth herein is based in its entirety on the information contained in the Forms 4, dated August 18, 2022, filed with the SEC by Messrs. Godfrey and Wender, and the Schedule 13D, as amended, filed with the SEC on August 11, 2022 by SPC Intermex, LP, SPC Intermex GP, LLC and Stella Point, along with certain other filing parties. Based on the Forms 4, SPC Intermex, LP is the beneficial owner of an aggregate of 1,803,351 shares. Based on the Schedule 13D, SPC Intermex, LP has shared voting power and shared dispositive power over all shares held by SPC Intermex, LP. The general partner of SPC Intermex, LP is SPC Intermex GP, LLC and Stella Point is the sole manager of SPC Intermex GP, LLC. Messrs. Godfrey and Wender are the Managing Partners of and jointly control Stella Point. SPC Intermex GP, LLC, Stella Point, and Messrs. Godfrey and Wender may be deemed to share beneficial ownership of the shares held of record by SPC Intermex, LP, but disclaim beneficial ownership of such shares. The address for SPC Intermex, LP is c/o Stella Point Capital LLC, 444 Madison Ave., 25th Floor, New York, New York 10022.
- (16) Based solely on the information contained in the Schedule 13G filed, as amended, with the SEC on February 1, 2023 by BlackRock, Inc. ("BlackRock"), BlackRock is the beneficial owner of 2,464,201 shares with sole voting power over 2,402,742 shares and sole dispositive power over 2,464,201 shares. The shares were acquired by the following subsidiaries of BlackRock: Aperio Group, LLC, BlackRock Advisors, LLC, BlackRock Investment Management (UK) Limited, BlackRock Asset Management Canada Limited, BlackRock Fund Advisors, BlackRock Asset Management Ireland Limited, BlackRock Institutional Trust Company, National Association, BlackRock Financial Management, Inc., BlackRock Fund Managers Ltd, BlackRock Japan Co., Ltd., BlackRock Asset Management Schweiz AG, and BlackRock Investment Management, LLC. The address for BlackRock is 55 East 52nd Street, New York, NY 10055.
- (17) Based solely on the information contained in the Schedule 13G filed, as amended, with the SEC on February 9, 2023 by The Vanguard Group, Inc. ("Vanguard"), Vanguard may be deemed to be the beneficial owner of 2,238,941 shares with shared voting power over 53,774 shares, sole dispositive power over 2,157,881 shares and shared dispositive power over 81,060 shares. The address for Vanguard is 100 Vanguard Blvd., Malvern, PA 19355.

# **Delinquent Section 16(a) Reports**

Section 16(a) of the Exchange Act requires our directors and executive officers, and persons who beneficially own more than 10% of a registered class of our equity securities, to file with the SEC initial reports of ownership and reports of changes in ownership of our common stock and other equity securities. Specific due dates for these reports have been established, and the Company is required to report any failure to comply therewith during the fiscal year ended December 31, 2022. To our knowledge, based solely on a review of the reports filed electronically with the SEC during the





registrant's most recent fiscal year and, where applicable, written representations that no other reports were required, all Section 16(a) filing requirements were complied with in a timely manner during the fiscal year ended December 31, 2022, except that: each of Laura Maydón and Michael Purcell filed one late Form 4 with respect to one transaction and Robert Lisy filed one late Form 4 with respect to one transaction that occurred in the fiscal year ended December 31, 2021 and another late Form 4 with respect to two transactions that occurred in the fiscal year ended December 31, 2021.



# AUDIT COMMITTEE REPORT

The Audit Committee assists the Board of Directors in fulfilling its responsibilities for oversight of the integrity of Intermex's consolidated financial statements, our internal accounting and financial controls, our compliance with legal and regulatory requirements, and the qualifications, independence and performance of our independent registered public accounting firm.

The management of Intermex is responsible for establishing and maintaining internal controls and for preparing Intermex's consolidated financial statements. The independent registered public accounting firm is responsible for auditing the consolidated financial statements. It is the responsibility of the Audit Committee to oversee these activities.

The Audit Committee has:

- Reviewed and discussed the audited consolidated financial statements with Intermex management and with BDO USA, LLP, Intermex's independent registered public accounting firm;
- Discussed with BDO USA, LLP the matters required to be discussed by the applicable requirements of the Public Company Accounting Oversight Board and the SEC; and
- Received the written disclosures and the letter from BDO USA, LLP pursuant to applicable requirements of the Public Company Accounting Oversight Board regarding BDO USA, LLP's communications with the Audit Committee concerning independence and has discussed with BDO USA, LLP their independence.

Based upon these discussions and review, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements be included in Intermex's Annual Report on Form 10-K for the fiscal year ended December 31, 2022 for filing with the SEC.

Respectfully submitted by the members of the Audit Committee of the Board of Directors:

Michael Purcell Bernardo Fernández John Rincon

2023 Proxy Statement

INTERNATIONAL MONEY EXPRESS 69



# **OTHER MATTERS**

Intermex knows of no other matters to be submitted at the 2023 Annual Meeting. If any other matters properly come before the 2023 Annual Meeting, it is the intention of the persons named in the proxy card as proxies to vote the shares they represent as the Board of Directors may recommend. Discretionary authority with respect to such other matters is granted by the execution of the proxy.

It is important that your shares be represented at the 2023 Annual Meeting, regardless of the number of shares that you hold. You are, therefore, urged to vote by executing and returning, at your earliest convenience, the requested proxy card in the envelope that will have been provided or vote your proxy by Internet or through the telephone, pursuant to the instructions provided on your proxy card or voting instruction form, as applicable.

YOUR VOTE IS VERY IMPORTANT. THE BOARD OF DIRECTORS ENCOURAGES YOU TO SUBMIT YOUR VOTE AS SOON AS POSSIBLE.

THE BOARD OF DIRECTORS

Miami, Florida May 1, 2023





INTERNATIONAL MONEY EXPRESS, INC. 9480 SOUTH DIXIE HIGHWAY MIAMI, FL 33156





VOTE BY INTERNET - <u>www.proxyvote.com</u> or scan the QR Barcode above Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the website and follow the instructions to obtain your records and to create an electronic voting instruction form.

ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the internet. To sign up for electronic delivery, please follow the instructions above to vote using the internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

VOTE BY PHONE - 1-800-690-6903 Use any touch-tone telephone to transmit your voting instructions up until 11:59 p.m. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

					V12120-P93520	KEEP THIS PC			
	THIS PROXY	CARE	) IS VALID	ONLY W	HEN SIGNED AND DATED.	DETACH AND R	ETURN	THIS POR	HON ONLY
INTERN	ATIONAL MONEY EXPRESS, INC.		Withhold		To withhold authority to vote for any individual				,
	BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" POSALS 1, 2, 3 AND "1 YEAR" ON PROPOSAL 4.	All	All	Except	nominee(s), mark "For All Except" and write the number(s) of the nominee(s) on the line below.				
1.	Election of two Class II directors to the board of directors of International Money Express, Inc. to serve for a term of three years or until their respective successors are duly elected and qualified.					-			1
	Nominees:								
	01) Debra Bradford 02) John Rincon						For	Against	Abstain
2.	Ratification of BDO USA, LLP as International Money Express, December 31, 2023.	Inc.'s ir	ndependen	t registerec	public accounting firm for the fiscal year ending				
3.	Approval of a non-binding advisory resolution regarding the c	ompen	sation of th	ie named e	executive officers of International Money Express, Inc				
						1 Year	2 Years	3 Years	Abstain
4.	A non-binding advisory resolution regarding the frequency of International Money Express, Inc.	the vot	e regardinş	g the comp	ensation of the named executive officers of				
	TE: In the proxies' discretion, in accordance with the recommendent ter that may properly be presented at the 2023 Annual Meeting					any other			
		Yes	No						
	ise check here if you plan on attending the 2023 Annual eting of Stockholders.								
adn per:	ise sign exactly as your name(s) appear(s) hereon. When si inistrator, or other fiduciary, please give full title as such. Jo sonally. All holders must sign. If a corporation or partnership, p nership name by authorized officer.	int ow	ners should	d each sign	n				
					Signature (Joint Owners)	Date			

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting: The Notice and Proxy Statement and Form 10-K are available at www.proxyvote.com.

